

# APPENDIX D: STATISTICAL BACKGROUND DATA SOUTHEAST IOWA

APRIL 2008

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**APPENDIX D: STATISTICAL BACKGROUND DATA  
SOUTHEAST IOWA**

**APRIL 2008**

# EXHIBIT D-1: DEMOGRAPHIC CHARACTERISTICS

Source: U.S. Census Bureau, Claritas

## Ft. Madison-

Burlington 30-Min CZ    Siemens 30-Min CZ    Grandview 30-Min CZ    Mt. Pleasant 30-Min CZ    Des Moines County    Henry County    Lee County    Louisa County    4-County Region    Iowa    United States

### Population (Source: Claritas)

	Burlington 30-Min CZ	Siemens 30-Min CZ	Grandview 30-Min CZ	Mt. Pleasant 30-Min CZ	Des Moines County	Henry County	Lee County	Louisa County	4-County Region	Iowa	United States
1990 Census	51,334	44,273	42,951	25,967	42,614	19,226	38,687	11,592	112,119	2,776,755	248,709,873
2000 Census	51,347	43,082	44,746	27,103	42,351	20,336	38,052	12,183	112,922	2,926,324	281,421,906
2008	48,923	40,481	44,773	27,203	40,648	20,460	36,052	11,765	108,925	2,998,742	304,141,549
2013	47,519	38,947	44,808	27,263	39,580	20,536	34,810	11,462	106,388	3,042,719	319,161,431
Change 1990 - 2000	0.0%	-2.7%	4.2%	4.4%	-0.6%	5.8%	-1.6%	5.1%	0.7%	5.4%	13.2%
Change 2000 - 2008	-4.7%	-6.0%	0.1%	0.4%	-4.0%	0.6%	-5.3%	-3.4%	-3.5%	2.5%	8.1%
Change 1990 - 2008	-4.7%	-8.6%	4.2%	4.8%	-4.6%	6.4%	-6.8%	1.5%	-2.8%	8.0%	22.3%
Change 2008 - 2013	-2.9%	-3.8%	0.1%	0.2%	-2.6%	0.4%	-3.4%	-2.6%	-2.3%	1.5%	4.9%

### Percent Minority (Source: Claritas)

	Burlington 30-Min CZ	Siemens 30-Min CZ	Grandview 30-Min CZ	Mt. Pleasant 30-Min CZ	Des Moines County	Henry County	Lee County	Louisa County	4-County Region	Iowa	United States
2000 Census	6.0%	5.4%	12.3%	4.2%	6.2%	4.9%	5.9%	13.2%	6.6%	6.5%	29.2%
2008	7.4%	6.1%	14.3%	5.4%	7.4%	6.4%	6.6%	15.8%	7.9%	8.4%	32.7%
2013	8.2%	6.6%	15.5%	6.1%	8.2%	7.3%	7.0%	17.4%	8.6%	9.6%	35.1%

### Percent Distribution by Age Group

#### 2000 Census (Source: Claritas)

Age Group	Burlington 30-Min CZ	Siemens 30-Min CZ	Grandview 30-Min CZ	Mt. Pleasant 30-Min CZ	Des Moines County	Henry County	Lee County	Louisa County	4-County Region	Iowa	United States
0-17	23.81%	24.10%	26.93%	24.81%	24.39%	24.68%	24.37%	27.74%	24.79%	25.07%	25.69%
18-34	20.00%	18.90%	21.26%	20.85%	20.05%	21.96%	18.79%	20.80%	20.05%	22.59%	23.82%
35-54	29.80%	30.29%	29.09%	30.56%	29.14%	29.90%	30.42%	28.24%	29.61%	28.64%	29.43%
55-64	9.99%	10.00%	8.87%	9.21%	9.74%	8.77%	9.87%	9.17%	9.55%	8.80%	8.63%
65-74	7.90%	8.00%	6.81%	6.75%	7.86%	6.71%	7.98%	7.23%	7.63%	7.24%	6.54%
75 and over	8.51%	8.70%	7.05%	7.82%	8.83%	7.99%	8.57%	6.82%	8.37%	7.66%	5.90%

### Percent Distribution by Age Group (2008)

#### (Source: Claritas)

Age Group	Burlington 30-Min CZ	Siemens 30-Min CZ	Grandview 30-Min CZ	Mt. Pleasant 30-Min CZ	Des Moines County	Henry County	Lee County	Louisa County	4-County Region	Iowa	United States
0-17	22.2%	21.8%	26.0%	22.4%	23.1%	22.2%	22.3%	26.0%	23.0%	23.6%	24.4%
18-34	19.5%	18.8%	20.5%	21.2%	19.1%	22.4%	18.5%	18.7%	19.5%	22.6%	23.2%
35-54	27.9%	28.8%	28.4%	28.7%	27.2%	28.3%	29.1%	29.4%	28.3%	27.7%	28.6%
55-64	13.4%	13.5%	11.6%	12.5%	13.3%	11.8%	13.4%	11.2%	12.8%	11.4%	11.0%
65-74	8.0%	8.0%	6.9%	7.1%	7.9%	7.0%	7.9%	7.4%	7.7%	7.1%	6.6%
75 and over	9.1%	9.1%	6.7%	8.0%	9.4%	8.2%	8.8%	7.4%	8.8%	7.7%	6.1%

## EXHIBIT D-1: DEMOGRAPHIC CHARACTERISTICS

Source: U.S. Census Bureau, Claritas

### Ft. Madison-

Burlington 30-Min CZ    Siemens 30-Min CZ    Grandview 30-Min CZ    Mt. Pleasant 30-Min CZ    Des Moines County    Henry County    Lee County    Louisa County    4-County Region    Iowa    United States

### Percent Distribution by Age Group (2013)

(Source: Claritas)

Age Group	Burlington 30-Min CZ	Siemens 30-Min CZ	Grandview 30-Min CZ	Mt. Pleasant 30-Min CZ	Des Moines County	Henry County	Lee County	Louisa County	4-County Region	Iowa	United States
0-17	21.4%	20.6%	25.4%	21.7%	22.5%	21.6%	21.0%	24.9%	22.1%	23.1%	23.9%
18-34	20.4%	20.3%	20.9%	22.2%	20.1%	22.9%	20.2%	20.2%	20.7%	22.7%	22.7%
35-54	25.2%	25.4%	26.0%	26.1%	24.4%	26.4%	25.6%	26.3%	25.4%	25.5%	27.2%
55-64	14.3%	14.9%	12.9%	13.5%	14.1%	12.6%	14.8%	12.7%	13.9%	12.9%	12.4%
65-74	9.3%	9.4%	8.0%	8.3%	9.3%	8.1%	9.2%	8.2%	8.9%	8.0%	7.6%
75 and over	9.4%	9.4%	6.8%	8.1%	9.7%	8.3%	9.1%	7.6%	9.0%	7.8%	6.3%

### Projected Percent Change in Age Distribution (2008-2013)

(Source: Claritas)

Age Group	Burlington 30-Min CZ	Siemens 30-Min CZ	Grandview 30-Min CZ	Mt. Pleasant 30-Min CZ	Des Moines County	Henry County	Lee County	Louisa County	4-County Region	Iowa	United States
0-17	-6.4%	-9.3%	-2.0%	-3.0%	-5.4%	-2.6%	-8.8%	-6.5%	-6.1%	-0.7%	2.6%
18-34	1.2%	4.1%	2.1%	4.9%	2.4%	2.9%	5.7%	5.6%	3.9%	2.0%	2.6%
35-54	-12.0%	-15.1%	-8.4%	-8.8%	-12.7%	-6.4%	-15.2%	-12.8%	-12.4%	-6.3%	-0.4%
55-64	3.9%	6.4%	11.3%	8.1%	3.6%	7.2%	6.7%	10.6%	6.0%	14.8%	17.5%
65-74	14.0%	12.6%	16.6%	17.9%	14.2%	16.1%	12.9%	8.9%	13.5%	15.1%	22.0%
75 and over	0.2%	-0.3%	1.9%	1.2%	0.3%	1.5%	0.0%	0.0%	0.4%	2.4%	7.3%

### Median Age (Source: Claritas)

Year	Burlington 30-Min CZ	Siemens 30-Min CZ	Grandview 30-Min CZ	Mt. Pleasant 30-Min CZ	Des Moines County	Henry County	Lee County	Louisa County	4-County Region	Iowa	United States
2000 Census	39.1	39.7	36.2	37.7	38.8	37.1	39.5	35.9	38.4	36.6	35.3
2008	41.7	42.5	37.8	40.0	41.5	39.0	42.3	39.1	41.0	38.1	36.7
2013	42.4	43.4	38.2	40.4	42.0	39.6	43.2	39.8	41.6	38.6	37.7

### Median Household Income

(Source: Claritas)

Year	Burlington 30-Min CZ	Siemens 30-Min CZ	Grandview 30-Min CZ	Mt. Pleasant 30-Min CZ	Des Moines County	Henry County	Lee County	Louisa County	4-County Region	Iowa	United States
2000 Census	\$37,763	\$36,427	\$40,429	\$40,429	\$37,382	\$39,030	\$36,569	\$39,143	\$37,591	\$39,822	\$42,729
2008	\$43,144	\$42,204	\$48,316	\$48,053	\$42,628	\$46,429	\$42,555	\$47,241	\$43,675	\$47,050	\$50,170
2013	\$46,245	\$45,697	\$53,320	\$53,112	\$45,539	\$51,213	\$46,120	\$52,380	\$47,256	\$51,989	\$56,072
Change '08 - '13	7.2%	8.3%	10.4%	10.5%	6.8%	10.3%	8.4%	10.9%	8.2%	10.5%	11.8%

## **EXHIBIT D-1: DEMOGRAPHIC CHARACTERISTICS**

Source: U.S. Census Bureau, Claritas

Ft. Madison-

Burlington 30-Min CZ    Siemens 30-Min CZ    Grandview 30-Min CZ    Mt. Pleasant 30-Min CZ    Des Moines County    Henry County    Lee County    Louisa County    4-County Region    Iowa    United States

### **Household Income Distribution (2008)**

(Source: Claritas)

	Burlington 30-Min CZ	Siemens 30-Min CZ	Grandview 30-Min CZ	Mt. Pleasant 30-Min CZ	Des Moines County	Henry County	Lee County	Louisa County	4-County Region	Iowa	United States
Households	19,973	16,471	17,288	10,279	16,832	7,708	14,582	4,361	43,483	1,200,922	114,694,201
Less than \$35,000	39.8%	40.6%	35.7%	34.0%	40.5%	36.3%	40.0%	35.7%	39.1%	35.9%	34.4%
Between \$35,000 and \$75,000	40.8%	40.6%	38.5%	42.9%	40.5%	42.1%	40.5%	42.4%	41.0%	39.6%	35.0%
Greater than \$75,000	19.4%	18.8%	25.8%	23.1%	19.0%	21.6%	19.5%	21.9%	19.9%	24.5%	30.6%

### **Educational Attainment Levels**

2008 (Source: Claritas)

	Burlington 30-Min CZ	Siemens 30-Min CZ	Grandview 30-Min CZ	Mt. Pleasant 30-Min CZ	Des Moines County	Henry County	Lee County	Louisa County	4-County Region	Iowa	United States
No High School Diploma	14.2%	16.2%	19.6%	13.1%	14.0%	13.8%	15.9%	21.0%	15.3%	13.5%	19.4%
High School Diploma Only	40.2%	43.0%	35.8%	40.7%	39.2%	39.7%	42.8%	40.9%	40.7%	35.4%	28.4%
1 to 3 Years College	22.0%	21.5%	20.2%	23.4%	21.9%	23.8%	21.9%	18.9%	21.9%	21.4%	21.3%
Associate Degree	8.3%	6.5%	7.6%	6.9%	8.8%	6.5%	6.7%	6.7%	7.4%	7.5%	6.4%
Bachelors Degree	10.3%	9.5%	12.2%	11.7%	10.8%	11.5%	9.3%	9.1%	10.3%	15.3%	15.8%
Graduate Degree	5.0%	3.3%	4.7%	4.2%	5.4%	4.8%	3.4%	3.5%	4.4%	6.9%	8.9%
12 to 15 years of education	70.5%	71.0%	63.6%	71.0%	69.8%	70.0%	71.4%	66.4%	70.0%	64.3%	56.0%
16 or more years of education	15.3%	12.8%	16.8%	15.9%	16.2%	16.2%	12.7%	12.6%	14.6%	22.2%	24.6%

## **EXHIBIT D-2: LABOR FORCE CHARACTERISTICS**

Source: U.S. Bureau of Labor Statistics, Claritas

	Ft. Madison-										United
	Burlington	Siemens	Grandview	Mt. Pleasant	Des Moines	Henry	Lee	Louisa	4-County	Iowa	States
	30-Min CZ	30-Min CZ	30-Min CZ	30-Min CZ	County	County	County	County	Region		
<b>Civilian Labor Force (Average Annual)</b>											
<i>(Source: U.S. Bureau of Labor Statistics)</i>											
2000	26,529	21,024	22,706	14,163	22,420	10,617	18,757	6,282	58,076	1,601,920	142,583,000
2008	25,668	20,390	23,137	14,620	20,808	10,180	17,371	6,408	54,767	1,675,981	154,287,000
March, 2009	--	--	--	--	19,854	9,953	16,663	6,289	52,759	1,666,178	153,728,000
% Change 2000 - 2007	-3.2%	-3.0%	1.9%	3.2%	-7.2%	-4.1%	-7.4%	2.0%	-5.7%	4.6%	8.2%

<b>Unemployment (Average Annual)</b>											
<i>(Source: U.S. Bureau of Labor Statistics)</i>											
2000	1,438	1,254	968	601	826	331	884	195	2,236	44,839	5,692,000
2008	1,366	1,198	966	640	1,208	537	1,135	303	3,183	69,005	8,924,000
March, 2009	--	--	--	--	1,365	819	1,428	431	4,043	95,962	13,895,000

<b>Unemployment Rate (Average Annual)</b>											
<i>(Source: U.S. Bureau of Labor Statistics)</i>											
2000	5.4%	6.0%	4.3%	4.2%	3.7%	3.1%	4.7%	3.1%	3.9%	2.8%	4.0%
2008	5.3%	5.9%	4.2%	4.4%	5.8%	5.3%	6.5%	4.7%	5.8%	4.1%	5.8%
March, 2009	--	--	--	--	6.9%	8.2%	8.6%	6.9%	7.7%	5.8%	9.0%

<b>Labor Participation (Source: Claritas)</b>											
Total (2008)	65.2%	62.1%	67.0%	66.8%	66.5%	64.8%	61.9%	66.1%	64.6%	68.7%	64.2%

## EXHIBIT D-3: EMPLOYMENT BY INDUSTRY SECTOR (2000-2007)

Source: Claritas

Industry	Ft. Madison-										United States	
	Burlington 30-Min CZ	Siemens 30-Min CZ	Grandview 30-Min CZ	Mt. Pleasant 30-Min CZ	Des Moines County	Henry County	Lee County	Louisa County	4-County Region	Iowa		
<b>2000 Census (Source: Claritas)</b>												
Total	25,074	19,739	21,729	13,534	20,927	9,876	17,345	5,828	53,976	1,489,816	129,721,512	
Accommodation/Food Services	1,170	1,142	1,043	558	982	426	1,023	210	2,641	77,154	7,903,810	
Administration/Support/Waste Management Services	571	426	690	255	504	192	383	99	1,178	38,518	4,394,533	
Agriculture/Forestry/Fishing/Hunting/Mining	669	683	714	671	472	377	681	358	1,888	65,903	2,426,053	
Arts/Entertainment/Recreation	299	321	179	122	261	77	322	49	709	21,665	2,306,485	
Construction	1,650	1,181	1,252	760	1,383	481	1,020	432	3,316	91,824	8,801,507	
Educational Services	1,984	1,355	1,703	1,224	1,672	960	1,200	421	4,253	142,916	11,371,206	
Finance/Insurance/Real Estate	743	687	681	382	637	240	604	205	1,686	100,395	8,934,972	
Health Care/Social Assistance	3,012	2,295	2,077	1,343	2,581	954	2,025	498	6,058	181,226	14,471,823	
Information	387	263	330	204	346	140	220	120	826	41,970	3,996,564	
Manufacturing	6,081	5,523	6,866	3,449	5,047	2,594	4,789	1,848	14,278	253,444	18,286,005	
Management of Companies/Enterprises	0	0	44	0	0	0	0	0	0	357	70,471	
Other services (excl. Public Admin.)	1,050	811	952	548	886	424	712	224	2,246	66,286	6,320,632	
Professional/Scientific/Technical Services	450	369	498	502	390	426	334	90	1,240	51,282	7,596,861	
Public Administration	929	901	603	588	709	455	815	194	2,173	51,058	6,212,015	
Retail Trade	3,673	2,244	2,415	1,913	3,130	1,427	1,912	622	7,091	179,381	15,221,716	
Transportation/Warehousing/Utilities	1,784	1,110	1,278	715	1,397	475	934	328	3,134	73,170	6,740,102	
Wholesale Trade	622	428	404	300	530	228	371	130	1,259	53,267	4,666,757	

## EXHIBIT D-3: EMPLOYMENT BY INDUSTRY SECTOR (2000-2007)

Source: Claritas

Industry	Ft. Madison-										United States	
	Burlington 30-Min CZ	Siemens 30-Min CZ	Grandview 30-Min CZ	Mt. Pleasant 30-Min CZ	Des Moines County	Henry County	Lee County	Louisa County	4-County Region	Iowa		
<b>2000 Percentages</b>												
Total	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%
Accommodation/Food Services	4.7%	5.8%	4.8%	4.1%	4.7%	4.3%	5.9%	3.6%	4.9%	5.2%	6.1%	6.1%
Administration/Support/Waste Management Services	2.3%	2.2%	3.2%	1.9%	2.4%	1.9%	2.2%	1.7%	2.2%	2.6%	3.4%	3.4%
Agriculture/Forestry/Fishing/Hunting/Mining	2.7%	3.5%	3.3%	5.0%	2.3%	3.8%	3.9%	6.1%	3.5%	4.4%	1.9%	1.9%
Arts/Entertainment/Recreation	1.2%	1.6%	0.8%	0.9%	1.2%	0.8%	1.9%	0.8%	1.3%	1.5%	1.8%	1.8%
Construction	6.6%	6.0%	5.8%	5.6%	6.6%	4.9%	5.9%	7.4%	6.1%	6.2%	6.8%	6.8%
Educational Services	7.9%	6.9%	7.8%	9.0%	8.0%	9.7%	6.9%	7.2%	7.9%	9.6%	8.8%	8.8%
Finance/Insurance/Real Estate	3.0%	3.5%	3.1%	2.8%	3.0%	2.4%	3.5%	3.5%	3.1%	6.7%	6.9%	6.9%
Health Care/Social Assistance	12.0%	11.6%	9.6%	9.9%	12.3%	9.7%	11.7%	8.5%	11.2%	12.2%	11.2%	11.2%
Information	1.5%	1.3%	1.5%	1.5%	1.7%	1.4%	1.3%	2.1%	1.5%	2.8%	3.1%	3.1%
Manufacturing	24.3%	28.0%	31.6%	25.5%	24.1%	26.3%	27.6%	31.7%	26.5%	17.0%	14.1%	14.1%
Management of Companies/Enterprises	0.0%	0.0%	0.2%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.1%	0.1%
Other services (excl. Public Admin.)	4.2%	4.1%	4.4%	4.0%	4.2%	4.3%	4.1%	3.8%	4.2%	4.4%	4.9%	4.9%
Professional/Scientific/Technical Services	1.8%	1.9%	2.3%	3.7%	1.9%	4.3%	1.9%	1.5%	2.3%	3.4%	5.9%	5.9%
Public Administration	3.7%	4.6%	2.8%	4.3%	3.4%	4.6%	4.7%	3.3%	4.0%	3.4%	4.8%	4.8%
Retail Trade	14.6%	11.4%	11.1%	14.1%	15.0%	14.4%	11.0%	10.7%	13.1%	12.0%	11.7%	11.7%
Transportation/Warehousing/Utilities	7.1%	5.6%	5.9%	5.3%	6.7%	4.8%	5.4%	5.6%	5.8%	4.9%	5.2%	5.2%
Wholesale Trade	2.5%	2.2%	1.9%	2.2%	2.5%	2.3%	2.1%	2.2%	2.3%	3.6%	3.6%	3.6%

## EXHIBIT D-3: EMPLOYMENT BY INDUSTRY SECTOR (2000-2007)

Source: Claritas

Industry	Ft. Madison-										United States	
	Burlington 30-Min CZ	Siemens 30-Min CZ	Grandview 30-Min CZ	Mt. Pleasant 30-Min CZ	Des Moines County	Henry County	Lee County	Louisa County	4-County Region	Iowa		
<b>2008 (Source: Claritas)</b>												
Total	24,278	19,153	22,147	13,939	20,321	10,170	16,969	5,749	53,209	1,564,456	143,632,849	
Accommodation/Food Services	1,132	1,100	1,049	571	958	437	990	211	2,596	78,825	8,600,211	
Administration/Support/Waste Management Services	566	419	686	261	498	197	376	105	1,176	40,107	4,838,174	
Agriculture/Forestry/Fishing/Hunting/Mining	678	697	723	704	489	382	719	336	1,926	69,178	2,711,353	
Arts/Entertainment/Recreation	298	318	185	120	263	73	320	44	700	22,489	2,582,331	
Construction	1,589	1,152	1,255	775	1,341	484	1,010	427	3,262	95,910	9,897,586	
Educational Services	1,924	1,336	1,760	1,280	1,626	1,006	1,187	407	4,226	150,582	12,519,127	
Finance/Insurance/Real Estate	731	654	686	408	634	259	579	197	1,669	110,458	9,985,666	
Health Care/Social Assistance	2,911	2,201	2,103	1,384	2,502	987	1,955	483	5,927	189,388	15,856,173	
Information	381	249	334	211	344	147	211	119	821	44,812	4,439,474	
Manufacturing	5,860	5,319	6,943	3,551	4,863	2,678	4,640	1,850	14,031	262,121	20,164,195	
Management of Companies/Enterprises	0	1	60	0	0	0	1	0	1	478	80,608	
Other services (excl. Public Admin.)	1,014	800	970	550	859	424	705	227	2,215	68,977	6,942,840	
Professional/Scientific/Technical Services	431	368	518	509	373	429	337	93	1,232	56,187	8,480,327	
Public Administration	919	866	638	611	706	476	788	191	2,161	54,218	6,928,368	
Retail Trade	3,521	2,149	2,508	1,973	3,008	1,477	1,836	615	6,936	187,310	16,858,016	
Transportation/Warehousing/Utilities	1,724	1,100	1,312	722	1,345	480	940	314	3,079	76,744	7,517,269	
Wholesale Trade	599	424	417	309	512	234	375	130	1,251	56,672	5,231,131	

## EXHIBIT D-3: EMPLOYMENT BY INDUSTRY SECTOR (2000-2007)

Source: Claritas

Industry	Ft. Madison-										United States	
	Burlington 30-Min CZ	Siemens 30-Min CZ	Grandview 30-Min CZ	Mt. Pleasant 30-Min CZ	Des Moines County	Henry County	Lee County	Louisa County	4-County Region	Iowa		
<b>2008 Percentages</b>												
Total	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%
Accommodation/Food Services	4.7%	5.7%	4.7%	4.1%	4.7%	4.3%	5.8%	3.7%	4.9%	5.0%	6.0%	6.0%
Administration/Support/Waste Management Services	2.3%	2.2%	3.1%	1.9%	2.5%	1.9%	2.2%	1.8%	2.2%	2.6%	3.4%	3.4%
Agriculture/Forestry/Fishing/Hunting/Mining	2.8%	3.6%	3.3%	5.1%	2.4%	3.8%	4.2%	5.8%	3.6%	4.4%	1.9%	1.9%
Arts/Entertainment/Recreation	1.2%	1.7%	0.8%	0.9%	1.3%	0.7%	1.9%	0.8%	1.3%	1.4%	1.8%	1.8%
Construction	6.5%	6.0%	5.7%	5.6%	6.6%	4.8%	6.0%	7.4%	6.1%	6.1%	6.9%	6.9%
Educational Services	7.9%	7.0%	7.9%	9.2%	8.0%	9.9%	7.0%	7.1%	7.9%	9.6%	8.7%	8.7%
Finance/Insurance/Real Estate	3.0%	3.4%	3.1%	2.9%	3.1%	2.5%	3.4%	3.4%	3.1%	7.1%	7.0%	7.0%
Health Care/Social Assistance	12.0%	11.5%	9.5%	9.9%	12.3%	9.7%	11.5%	8.4%	11.1%	12.1%	11.0%	11.0%
Information	1.6%	1.3%	1.5%	1.5%	1.7%	1.4%	1.2%	2.1%	1.5%	2.9%	3.1%	3.1%
Manufacturing	24.1%	27.8%	31.3%	25.5%	23.9%	26.3%	27.3%	32.2%	26.4%	16.8%	14.0%	14.0%
Management of Companies/Enterprises	0.0%	0.0%	0.3%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.1%	0.1%
Other services (excl. Public Admin.)	4.2%	4.2%	4.4%	3.9%	4.2%	4.2%	4.2%	3.9%	4.2%	4.4%	4.8%	4.8%
Professional/Scientific/Technical Services	1.8%	1.9%	2.3%	3.7%	1.8%	4.2%	2.0%	1.6%	2.3%	3.6%	5.9%	5.9%
Public Administration	3.8%	4.5%	2.9%	4.4%	3.5%	4.7%	4.6%	3.3%	4.1%	3.5%	4.8%	4.8%
Retail Trade	14.5%	11.2%	11.3%	14.2%	14.8%	14.5%	10.8%	10.7%	13.0%	12.0%	11.7%	11.7%
Transportation/Warehousing/Utilities	7.1%	5.7%	5.9%	5.2%	6.6%	4.7%	5.5%	5.5%	5.8%	4.9%	5.2%	5.2%
Wholesale Trade	2.5%	2.2%	1.9%	2.2%	2.5%	2.3%	2.2%	2.3%	2.4%	3.6%	3.6%	3.6%

## EXHIBIT D-3: EMPLOYMENT BY INDUSTRY SECTOR (2000-2007)

Source: Claritas

Industry	Ft. Madison-										United States	
	Burlington 30-Min CZ	Siemens 30-Min CZ	Grandview 30-Min CZ	Mt. Pleasant 30-Min CZ	Des Moines County	Henry County	Lee County	Louisa County	4-County Region	Iowa		
<b>Net Change (2000-2008)</b>												
Total	-796	-586	418	405	-606	294	-376	-79	-767	74,640	13,911,337	
Accommodation/Food Services	-38	-42	6	13	-24	11	-33	1	-45	1,671	696,401	
Administration/Support/Waste Management Services	-5	-7	-4	6	-6	5	-7	6	-2	1,589	443,641	
Agriculture/Forestry/Fishing/Hunting/Mining	9	14	9	33	17	5	38	-22	38	3,275	285,300	
Arts/Entertainment/Recreation	-1	-3	6	-2	2	-4	-2	-5	-9	824	275,846	
Construction	-61	-29	3	15	-42	3	-10	-5	-54	4,086	1,096,079	
Educational Services	-60	-19	57	56	-46	46	-13	-14	-27	7,666	1,147,921	
Finance/Insurance/Real Estate	-12	-33	5	26	-3	19	-25	-8	-17	10,063	1,050,694	
Health Care/Social Assistance	-101	-94	26	41	-79	33	-70	-15	-131	8,162	1,384,350	
Information	-6	-14	4	7	-2	7	-9	-1	-5	2,842	442,910	
Manufacturing	-221	-204	77	102	-184	84	-149	2	-247	8,677	1,878,190	
Management of Companies/Enterprises	0	1	16	0	0	0	1	0	1	121	10,137	
Other services (excl. Public Admin.)	-36	-11	18	2	-27	0	-7	3	-31	2,691	622,208	
Professional/Scientific/Technical Services	-19	-1	20	7	-17	3	3	3	-8	4,905	883,466	
Public Administration	-10	-35	35	23	-3	21	-27	-3	-12	3,160	716,353	
Retail Trade	-152	-95	93	60	-122	50	-76	-7	-155	7,929	1,636,300	
Transportation/Warehousing/Utilities	-60	-10	34	7	-52	5	6	-14	-55	3,574	777,167	
Wholesale Trade	-23	-4	13	9	-18	6	4	0	-8	3,405	564,374	

## EXHIBIT D-3: EMPLOYMENT BY INDUSTRY SECTOR (2000-2007)

Source: Claritas

Industry	Ft. Madison-										United States
	Burlington 30-Min CZ	Siemens 30-Min CZ	Grandview 30-Min CZ	Mt. Pleasant 30-Min CZ	Des Moines County	Henry County	Lee County	Louisa County	4-County Region	Iowa	
<b>Percent Change (2000-2008)</b>											
Total	-3.2%	-3.0%	1.9%	3.0%	-2.9%	3.0%	-2.2%	-1.4%	-1.4%	5.0%	10.7%
Accommodation/Food Services	-3.2%	-3.7%	0.6%	2.3%	-2.4%	2.6%	-3.2%	0.5%	-1.7%	2.2%	8.8%
Administration/Support/Waste Management Services	-0.9%	-1.6%	-0.6%	2.4%	-1.2%	2.6%	-1.8%	6.1%	-0.2%	4.1%	10.1%
Agriculture/Forestry/Fishing/Hunting/Mining	1.3%	2.0%	1.3%	4.9%	3.6%	1.3%	5.6%	-6.1%	2.0%	5.0%	11.8%
Arts/Entertainment/Recreation	-0.3%	-0.9%	3.4%	-1.6%	0.8%	-5.2%	-0.6%	-10.2%	-1.3%	3.8%	12.0%
Construction	-3.7%	-2.5%	0.2%	2.0%	-3.0%	0.6%	-1.0%	-1.2%	-1.6%	4.4%	12.5%
Educational Services	-3.0%	-1.4%	3.3%	4.6%	-2.8%	4.8%	-1.1%	-3.3%	-0.6%	5.4%	10.1%
Finance/Insurance/Real Estate	-1.6%	-4.8%	0.7%	6.8%	-0.5%	7.9%	-4.1%	-3.9%	-1.0%	10.0%	11.8%
Health Care/Social Assistance	-3.4%	-4.1%	1.3%	3.1%	-3.1%	3.5%	-3.5%	-3.0%	-2.2%	4.5%	9.6%
Information	-1.6%	-5.3%	1.2%	3.4%	-0.6%	5.0%	-4.1%	-0.8%	-0.6%	6.8%	11.1%
Manufacturing	-3.6%	-3.7%	1.1%	3.0%	-3.6%	3.2%	-3.1%	0.1%	-1.7%	3.4%	10.3%
Management of Companies/Enterprises	#DIV/0!	#DIV/0!	36.4%	#DIV/0!	--	--	--	--	--	33.9%	14.4%
Other services (excl. Public Admin.)	-3.4%	-1.4%	1.9%	0.4%	-3.0%	0.0%	-1.0%	1.3%	-1.4%	4.1%	9.8%
Professional/Scientific/Technical Services	-4.2%	-0.3%	4.0%	1.4%	-4.4%	0.7%	0.9%	3.3%	-0.6%	9.6%	11.6%
Public Administration	-1.1%	-3.9%	5.8%	3.9%	-0.4%	4.6%	-3.3%	-1.5%	-0.6%	6.2%	11.5%
Retail Trade	-4.1%	-4.2%	3.9%	3.1%	-3.9%	3.5%	-4.0%	-1.1%	-2.2%	4.4%	10.7%
Transportation/Warehousing/Utilities	-3.4%	-0.9%	2.7%	1.0%	-3.7%	1.1%	0.6%	-4.3%	-1.8%	4.9%	11.5%
Wholesale Trade	-3.7%	-0.9%	3.2%	3.0%	-3.4%	2.6%	1.1%	0.0%	-0.6%	6.4%	12.1%

## EXHIBIT D-4: EMPLOYMENT BY MAJOR NAICS CODES (2006)

Source: U.S. Department of Commerce County Business Patterns

NAICS	Des Moines County	Henry County	Lee County	Louisa County	4-County Region	Iowa	United States
---- Total	20,136	13,265	14,033	3,008	50,442	1,295,258	119,917,615
11---- Forestry, fishing, hunting, and agriculture support	10	60	10	10	90	1,536	165,661
21---- Mining	60	10	8	60	138	1,964	554,333
22---- Utilities	175	60	53	10	298	7,869	614,427
23---- Construction	987	323	751	55	2,116	64,574	7,338,799
31---- Manufacturing	5,150	2,621	4,104	1,493	13,368	227,492	13,631,683
42---- Wholesale trade	530	236	365	148	1,279	64,474	6,030,647
44---- Retail trade	3,416	973	2,102	268	6,759	181,376	15,767,866
48---- Transportation & warehousing	1,065	1,407	439	119	3,030	52,647	4,306,405
51---- Information	275	54	195	53	577	34,704	3,396,246
52---- Finance & insurance	555	173	469	99	1,296	93,013	6,647,098
53---- Real estate & rental & leasing	417	60	103	4	584	14,188	2,216,803
54---- Professional, scientific & technical services	301	689	259	42	1,291	43,065	8,054,094
55---- Management of companies & enterprises	157	--	10	10	177	17,035	2,915,644
56---- Admin, support, waste mgt, remediation services	1,035	3,750	758	157	5,700	72,002	10,003,626
61---- Educational services	131	375	86	10	602	34,920	2,979,514
62---- Health care and social assistance	3,089	1,062	2,210	339	6,700	194,580	16,451,361
71---- Arts, entertainment & recreation	404	30	369	21	824	22,688	1,973,655
72---- Accommodation & food services	1,672	739	1,229	102	3,742	111,777	11,381,226
81---- Other services (except public administration)	764	268	518	60	1,610	55,132	5,458,558
99---- Unclassified establishments	3	10	10	--	23	222	29,519

## **EXHIBIT D-4: EMPLOYMENT BY MAJOR NAICS CODES (2006)**

Source: U.S. Department of Commerce County Business Patterns

NAICS		Des Moines County	Henry County	Lee County	Louisa County	4-County Region	Iowa	United States
11----	Forestry, fishing, hunting, and agriculture support	0.0%	0.5%	0.1%	0.3%	0.2%	0.1%	0.1%
21----	Mining	0.3%	0.1%	0.1%	2.0%	0.3%	0.2%	0.5%
22----	Utilities	0.9%	0.5%	0.4%	0.3%	0.6%	0.6%	0.5%
23----	Construction	4.9%	2.4%	5.4%	1.8%	4.2%	5.0%	6.1%
31----	Manufacturing	25.6%	19.8%	29.2%	49.6%	26.5%	17.6%	11.4%
42----	Wholesale trade	2.6%	1.8%	2.6%	4.9%	2.5%	5.0%	5.0%
44----	Retail trade	17.0%	7.3%	15.0%	8.9%	13.4%	14.0%	13.1%
48----	Transportation & warehousing	5.3%	10.6%	3.1%	4.0%	6.0%	4.1%	3.6%
51----	Information	1.4%	0.4%	1.4%	1.8%	1.1%	2.7%	2.8%
52----	Finance & insurance	2.8%	1.3%	3.3%	3.3%	2.6%	7.2%	5.5%
53----	Real estate & rental & leasing	2.1%	0.5%	0.7%	0.1%	1.2%	1.1%	1.8%
54----	Professional, scientific & technical services	1.5%	5.2%	1.8%	1.4%	2.6%	3.3%	6.7%
55----	Management of companies & enterprises	0.8%	--	0.1%	0.3%	0.4%	1.3%	2.4%
56----	Admin, support, waste mgt, remediation services	5.1%	28.3%	5.4%	5.2%	11.3%	5.6%	8.3%
61----	Educational services	0.7%	2.8%	0.6%	0.3%	1.2%	2.7%	2.5%
62----	Health care and social assistance	15.3%	8.0%	15.7%	11.3%	13.3%	15.0%	13.7%
71----	Arts, entertainment & recreation	2.0%	0.2%	2.6%	0.7%	1.6%	1.8%	1.6%
72----	Accommodation & food services	8.3%	5.6%	8.8%	3.4%	7.4%	8.6%	9.5%
81----	Other services (except public administration)	3.8%	2.0%	3.7%	2.0%	3.2%	4.3%	4.6%
99----	Unclassified establishments	0.0%	0.1%	0.1%	--	0.0%	0.0%	0.0%

## EXHIBIT D-5: EMPLOYMENT BY OCCUPATION CATEGORY (2000)

Source: U.S. Census Bureau

	Ft. Madison-				Des			
	Burlington 30-Min CZ	Siemens 30-Min CZ	Grandview 30-Min CZ	Mt. Pleasant 30-Min CZ	Moines County	Henry County	Lee County	Louisa County
<b>Actual Employment</b>								
Total	18,224	13,839	15,547	7,568	20,927	9,876	17,345	5,828
Management, professional, and related occupations	4,240	3,085	3,612	1,827	5,212	2,527	4,028	1,312
Management, business, and financial operations occupations	1,465	1,120	1,176	655	1,919	1,024	1,663	585
Management occupations, except farmers and farm managers	1,014	790	755	387	1,185	515	980	282
Farmers and farm managers	79	90	64	71	283	245	390	199
Business and financial operations occupations:	372	240	357	197	451	264	293	104
Business operations specialists	202	96	242	102	239	123	144	45
Financial specialists	170	144	115	95	212	141	149	59
Professional and related occupations	2,775	1,965	2,436	1,172	3,293	1,503	2,365	727
Computer and mathematical occupations	92	27	112	41	93	55	58	24
Architecture and engineering occupations	343	234	278	97	407	136	260	67
Life, physical, and social science occupations	65	47	164	34	96	37	61	86
Community and social services occupations	388	222	240	164	370	180	235	47
Legal occupations	61	82	81	21	88	29	101	24
Education, training, and library occupations	882	625	898	431	1,064	604	750	257
Arts, design, entertainment, sports, and media occupations	227	144	184	96	299	114	155	37
Healthcare practitioners and technical occupations	717	584	479	288	876	348	745	185
Service occupations	2,832	2,418	2,723	1,214	3,151	1,523	2,809	775
Healthcare support occupations	550	349	356	206	586	225	441	120
Protective service occupations	354	439	254	177	379	232	485	70
Food preparation and serving related occupations	918	781	972	400	1,046	512	906	231
Building and grounds cleaning and maintenance occupations	506	389	657	236	601	320	492	222
Personal care and service occupations	504	460	484	195	539	234	485	132
Sales and office occupations	4,510	2,908	3,241	1,683	5,127	2,186	3,587	1,145
Sales and related occupations	2,025	1,333	1,356	613	2,203	805	1,586	432
Office and administrative support occupations	2,485	1,575	1,885	1,070	2,924	1,381	2,001	713
Farming, fishing, and forestry occupations	72	138	55	41	146	93	267	100
Construction, extraction, and maintenance occupations	1,890	1,390	1,517	670	2,201	850	1,821	652
Construction and extraction occupations	1,077	724	767	334	1,256	407	927	380
Installation, maintenance, and repair occupations	813	666	750	336	945	443	894	272
Production, transportation, and material moving occupations	4,680	3,900	4,399	2,133	5,090	2,697	4,833	1,844
Production occupations	2,981	2,559	2,906	1,396	3,225	1,754	3,021	1,140
Transportation and material moving occupations	1,699	1,341	1,493	737	1,865	943	1,812	704

## EXHIBIT D-5: EMPLOYMENT BY OCCUPATION CATEGORY (2000)

Source: U.S. Census Bureau

	4-County Region	Iowa	United States
<b>Actual Employment</b>			
Total	53,976	1,489,816	129,721,512
Management, professional, and related occupations	13,079	466,436	43,646,731
Management, business, and financial operations occupations	5,191	199,654	17,448,038
Management occupations, except farmers and farm managers	2,962	101,007	11,115,046
Farmers and farm managers	1,117	43,194	773,218
Business and financial operations occupations:	1,112	55,453	5,559,774
Business operations specialists	551	26,144	2,718,121
Financial specialists	561	29,309	2,841,653
Professional and related occupations	7,888	266,782	26,198,693
Computer and mathematical occupations	230	25,756	3,168,447
Architecture and engineering occupations	870	21,936	2,659,298
Life, physical, and social science occupations	280	11,936	1,203,443
Community and social services occupations	832	22,862	1,953,184
Legal occupations	242	9,238	1,412,737
Education, training, and library occupations	2,675	85,484	7,337,276
Arts, design, entertainment, sports, and media occupations	605	22,020	2,484,201
Healthcare practitioners and technical occupations	2,154	67,550	5,980,107
Service occupations	8,258	219,837	19,276,947
Healthcare support occupations	1,372	34,707	2,592,815
Protective service occupations	1,166	18,119	2,549,906
Food preparation and serving related occupations	2,695	76,590	6,251,618
Building and grounds cleaning and maintenance occupations	1,635	43,485	4,254,365
Personal care and service occupations	1,390	46,936	3,628,243
Sales and office occupations	12,045	385,794	34,621,390
Sales and related occupations	5,026	159,470	14,592,699
Office and administrative support occupations	7,019	226,324	20,028,691
Farming, fishing, and forestry occupations	606	15,877	951,810
Construction, extraction, and maintenance occupations	5,524	132,530	12,256,138
Construction and extraction occupations	2,970	74,534	7,149,269
Installation, maintenance, and repair occupations	2,554	57,996	5,106,869
Production, transportation, and material moving occupations	14,464	269,342	18,968,496
Production occupations	9,140	161,289	11,008,625
Transportation and material moving occupations	5,324	108,053	7,959,871

## EXHIBIT D-6: EMPLOYMENT BY OCCUPATION CATEGORY (2008)

Source: Claritas

	Burlington 30-Min CZ	Ft. Madison- Siemens 30-Min CZ	Grandview 30-Min CZ	Mt. Pleasant 30-Min CZ	Des Moines County	Henry County	Lee County	Louisa County	4-County Region	Iowa	United States
<b>Actual Employment</b>											
Architecture/Engineering	469	320	485	203	405	142	274	65	886	23,851	3,025,741
Arts/Design/Entert/Sports/Media	328	161	242	178	301	120	146	36	603	23,328	2,719,111
Building/Grounds Cleaning/Maint	657	567	866	443	569	330	485	221	1,605	44,620	4,613,594
Business operations specialists	273	149	347	166	232	126	140	43	541	28,512	3,057,221
Financial specialists	243	181	216	213	218	152	151	58	579	32,251	3,195,355
Community/Social Services	413	255	264	234	352	188	225	42	807	23,772	2,130,574
Computer and Mathematical	125	52	186	68	93	57	55	21	226	28,761	3,591,727
Construction/Extraction	1,460	1,016	1,085	694	1,212	416	907	376	2,911	77,141	7,941,868
Education/Training/Library	1,212	844	1,175	799	1,046	634	743	250	2,673	90,439	8,114,269
Farming/Fishing/Forestry	238	276	167	150	150	89	268	95	602	16,311	1,067,144
Food Preparation/Serving Related	1,178	975	1,166	668	996	531	881	235	2,643	78,166	6,759,089
Healthcare Practitioner/Technician	1,013	769	726	498	865	357	721	166	2,109	72,411	6,655,653
Healthcare Support	630	467	441	314	558	232	425	116	1,331	35,403	2,790,874
Installation/Maintenance/Repair	1,108	992	1,012	658	905	443	882	274	2,504	60,203	5,690,429
Legal	111	111	120	44	95	28	105	25	253	10,164	1,548,916
Life/Physical/Social Science	106	76	263	61	98	39	64	78	279	12,783	1,322,576
Management incl Farmers/Farm Mgrs	1,809	1,521	1,702	1,223	1,485	769	1,394	462	4,110	156,644	13,478,824
Office/Administrative Support	3,232	2,240	2,778	1,920	2,837	1,456	1,953	706	6,952	237,718	22,136,272
Personal Care/Service	627	543	604	342	522	236	466	121	1,345	48,830	4,005,604
Production	3,759	3,398	3,873	2,298	3,089	1,802	2,907	1,150	8,948	164,251	11,960,869
Protective Service	505	520	326	334	381	242	463	66	1,152	19,062	2,841,587
Sales/Related	2,514	1,742	1,939	1,147	2,127	832	1,527	436	4,922	168,860	16,267,915
Transportation/Material Moving	2,268	1,978	2,164	1,285	1,785	949	1,787	707	5,228	110,975	8,717,637

## EXHIBIT D-6: EMPLOYMENT BY OCCUPATION CATEGORY (2008)

Source: Claritas

Percentage of Labor Force	Ft. Madison-				Des			Louisa County	4-County Region	Iowa	United States
	Burlington 30-Min CZ	Siemens 30-Min CZ	Grandview 30-Min CZ	Mt. Pleasant 30-Min CZ	Moines County	Henry County	Lee County				
Architecture/Engineering	1.9%	1.7%	2.2%	1.5%	2.0%	1.4%	1.6%	1.1%	1.7%	1.5%	2.1%
Arts/Design/Entert/Sports/Media	1.4%	0.8%	1.1%	1.3%	1.5%	1.2%	0.9%	0.6%	1.1%	1.5%	1.9%
Building/Grounds Cleaning/Maint	2.7%	3.0%	3.9%	3.2%	2.8%	3.2%	2.9%	3.8%	3.0%	2.9%	3.2%
Business operations specialists	1.1%	0.8%	1.6%	1.2%	1.1%	1.2%	0.8%	0.7%	1.0%	1.8%	2.1%
Financial specialists	1.0%	0.9%	1.0%	1.5%	1.1%	1.5%	0.9%	1.0%	1.1%	2.1%	2.2%
Community/Social Services	1.7%	1.3%	1.2%	1.7%	1.7%	1.8%	1.3%	0.7%	1.5%	1.5%	1.5%
Computer and Mathematical	0.5%	0.3%	0.8%	0.5%	0.5%	0.6%	0.3%	0.4%	0.4%	1.8%	2.5%
Construction/Extraction	6.0%	5.3%	4.9%	5.0%	6.0%	4.1%	5.3%	6.5%	5.5%	4.9%	5.5%
Education/Training/Library	5.0%	4.4%	5.3%	5.7%	5.1%	6.2%	4.4%	4.3%	5.0%	5.8%	5.6%
Farming/Fishing/Forestry	1.0%	1.4%	0.8%	1.1%	0.7%	0.9%	1.6%	1.7%	1.1%	1.0%	0.7%
Food Preparation/Serving Related	4.9%	5.1%	5.3%	4.8%	4.9%	5.2%	5.2%	4.1%	5.0%	5.0%	4.7%
Healthcare Practitioner/Technician	4.2%	4.0%	3.3%	3.6%	4.3%	3.5%	4.2%	2.9%	4.0%	4.6%	4.6%
Healthcare Support	2.6%	2.4%	2.0%	2.3%	2.7%	2.3%	2.5%	2.0%	2.5%	2.3%	1.9%
Installation/Maintenance/Repair	4.6%	5.2%	4.6%	4.7%	4.5%	4.4%	5.2%	4.8%	4.7%	3.8%	4.0%
Legal	0.5%	0.6%	0.5%	0.3%	0.5%	0.3%	0.6%	0.4%	0.5%	0.6%	1.1%
Life/Physical/Social Science	0.4%	0.4%	1.2%	0.4%	0.5%	0.4%	0.4%	1.4%	0.5%	0.8%	0.9%
Management incl Farmers/Farm Mgrs	7.5%	7.9%	7.7%	8.8%	7.3%	7.6%	8.2%	8.0%	7.7%	10.0%	9.4%
Office/Administrative Support	13.3%	11.7%	12.5%	13.8%	14.0%	14.3%	11.5%	12.3%	13.1%	15.2%	15.4%
Personal Care/Service	2.6%	2.8%	2.7%	2.5%	2.6%	2.3%	2.7%	2.1%	2.5%	3.1%	2.8%
Production	15.5%	17.7%	17.5%	16.5%	15.2%	17.7%	17.1%	20.0%	16.8%	10.5%	8.3%
Protective Service	2.1%	2.7%	1.5%	2.4%	1.9%	2.4%	2.7%	1.1%	2.2%	1.2%	2.0%
Sales/Related	10.4%	9.1%	8.8%	8.2%	10.5%	8.2%	9.0%	7.6%	9.3%	10.8%	11.3%
Transportation/Material Moving	9.3%	10.3%	9.8%	9.2%	8.8%	9.3%	10.5%	12.3%	9.8%	7.1%	6.1%

## EXHIBIT D-7: AVERAGE EARNINGS BY MAJOR NAICS CODES (2006)

Source: U.S. Department of Commerce County Business Patterns

NAICS		Des Moines County	Henry County	Lee County	Louisa County	4-County Region	Iowa	United States
-----	Total	\$30,877	\$26,567	\$28,219	\$25,078	\$28,658	\$32,501	\$39,965
11----	Forestry, fishing, hunting, and agriculture support	--	--	--	--	--	\$37,159	\$31,388
21----	Mining	--	--	\$50,500	--	--	\$45,837	\$67,629
22----	Utilities	--	--	\$68,340	--	--	\$62,164	\$77,621
23----	Construction	\$41,594	\$37,554	\$41,337	\$31,982	\$40,636	\$42,098	\$43,877
31----	Manufacturing	\$43,469	\$32,569	\$41,685	\$27,562	\$39,008	\$42,119	\$45,499
42----	Wholesale trade	\$32,800	\$28,119	\$38,170	\$45,297	\$34,915	\$41,667	\$53,605
44----	Retail trade	\$19,124	\$17,534	\$18,752	\$15,474	\$18,635	\$19,800	\$23,356
48----	Transportation & warehousing	\$37,066	\$39,041	\$32,834	\$41,370	\$37,539	\$35,493	\$38,588
51----	Information	\$30,556	\$20,407	\$20,831	\$18,792	\$25,239	\$41,494	\$62,798
52----	Finance & insurance	\$33,533	\$34,087	\$30,864	\$30,020	\$32,373	\$50,512	\$72,362
53----	Real estate & rental & leasing	\$50,746	--	\$16,699	\$10,250	--	\$30,322	\$39,484
54----	Professional, scientific & technical services	\$34,864	\$29,543	\$26,247	\$18,619	\$29,767	\$43,308	\$61,758
55----	Management of companies & enterprises	\$45,159	--	--	--	--	\$66,409	\$91,324
56----	Admin, support, waste mgt, remediation services	\$14,146	--	\$19,230	\$18,459	--	\$21,507	\$28,314
61----	Educational services	\$15,237	--	\$9,767	--	--	\$19,668	\$29,687
62----	Health care and social assistance	\$33,784	\$31,040	\$26,082	\$16,032	\$29,911	\$33,772	\$38,087
71----	Arts, entertainment & recreation	\$10,653	\$14,733	\$11,799	\$10,381	\$11,308	\$16,942	\$28,799
72----	Accommodation & food services	\$12,581	\$8,432	\$8,362	\$8,422	\$10,262	\$10,641	\$14,694
81----	Other services (except public administration)	\$15,510	\$17,608	\$13,376	\$10,650	\$14,992	\$19,312	\$24,468
99----	Unclassified establishments	\$55,333	--	--	--	--	\$19,230	\$24,281

## **EXHIBIT D-8: MEDIAN ANNUAL EARNINGS BY SELECTED BENCHMARK OCCUPATION CATEGORY**

Source: *Salary.com or SalarySource.com*

<b>Occupation Description</b>	<b>Burlington</b>	<b>Fort Madison</b>	<b>Mount Pleasant</b>	<b>Keokuk</b>	<b>U.S. Average</b>
Accounting Clerk	\$29,757	\$30,880	\$29,757	\$30,313	\$33,059
Administrative Assistant	\$36,409	\$38,039	\$36,519	\$37,240	\$41,642
Assembler	\$25,469	\$25,805	\$25,469	\$25,803	\$27,346
CAD Drafter	\$39,255	\$40,958	\$39,391	\$40,154	\$44,942
Civil Engineer	\$60,299	\$61,304	\$60,942	\$61,964	\$70,034
Computer Programmer	\$50,594	\$51,731	\$51,041	\$51,770	\$58,394
Customer Service Representative	\$30,940	\$32,118	\$30,940	\$31,520	\$34,388
Electronics Technician	\$36,570	\$38,349	\$36,647	\$37,406	\$41,784
Engineering Technician	\$41,018	\$42,484	\$41,241	\$41,960	\$47,098
Lab Technologist	\$34,084	\$35,839	\$34,131	\$34,862	\$38,901
Machinist - Journey	\$36,208	\$37,790	\$36,327	\$37,034	\$41,425
Maintenance Specialist	\$34,606	\$36,244	\$34,682	\$35,389	\$39,489
Nurse, Licensed Practical	\$32,356	\$33,968	\$32,376	\$33,061	\$36,661
Nursing, Certified Assistant	\$25,104	\$25,297	\$25,104	\$25,411	\$26,790
PC Support Specialist	\$51,869	\$53,298	\$52,259	\$53,074	\$59,753
Secretary, Executive	\$41,076	\$42,509	\$41,308	\$42,020	\$47,180
Systems Analyst	\$66,871	\$68,024	\$67,582	\$68,802	\$77,743
Tool & Die Maker	\$43,944	\$45,059	\$44,298	\$44,960	\$50,659

## **EXHIBIT D-9: POST-SECONDARY INSTITUTIONS**

Source: U.S. Department of Education, National Center for Education Statistics (IPEDS)

<b>Less-than-Four-Year Institutions</b>	<b>Location</b>	<b>Total Fall Enrollment (2007)</b>	<b>Total Graduates (2008)</b>
Southeastern Community College	West Burlington, IA	3,351	603

<b>More-than-Four-Year Institutions</b>	<b>Location</b>	<b>Total Fall Enrollment (2007)</b>	<b>Total Graduates (2008)</b>
Iowa State University	Ames, IA	26,160	5,604
Iowa Wesleyan College	Mount Pleasant, IA	834	150
Quincy University	Quincy, IL	1,323	292
Saint Ambrose University	Davenport, IA	3,870	982
University of Iowa	Iowa City, IA	29,117	7,218
Western Illinois University	Macomb, IL	13,331	3,173

## **EXHIBIT D-10: AREA SCHOOLS - DEGREES AND CERTIFICATES CONFERRED IN 2006-2007**

Source: U.S. Department of Education

Institution Name	Description	Less than 1 Yr Certificate	1-2 Year Certificate	Associate Degree	Bachelor Degree	Master Degree	Doctorate	Profes- sional Degree	Post-bacca- laureate Certificate
IOWA STATE UNIVERSITY	Agribusiness/Agricultural Business Operations				59				
	Agricultural and Horticultural Plant Breeding					4	4		
	Agricultural Animal Breeding					2	1		
	Agricultural Economics					2			
	Agricultural Mechanization				27				
	Agriculture, Agriculture Operations, and Related Sciences, Other					7	3		
	Agronomy and Crop Science				35	15			
	Animal Nutrition							1	
	Animal Sciences, General				93	2	2		
	Animal Sciences, Other					1	3		
	Crop Production							2	
	Dairy Science					13			
	Farm/Farm and Ranch Management					71	10		
	Food Science and Technology, Other						5	2	
	Food Science					18			
	Horticultural Science					46	1	2	
	Plant Protection and Integrated Pest Management					1			
	Soil Science and Agronomy, General						3	1	
	Architecture (BArch, BA/BS, MArch, MA/MS, PhD)					65	19		
	City/Urban, Community and Regional Planning					35	13		
	Landscape Architecture (BS, BSLA, BLA, MSLA, MLA, PhD)					33	4		
	Russian Studies					1			
	Women's Studies					3			
	Animal Physiology						2		
	Biochemistry					18	5	8	
	Bioinformatics						2	9	
	Biological and Biomedical Sciences, Other						2	5	
	Biology/Biological Sciences, General					118			
	Biophysics					3	2	1	
	Botany/Plant Biology					1	1	2	
	Cell/Cellular Biology and Anatomical Sciences, Other						4	5	
	Ecology, Evolution, Systematics, and Population Biology, Other						2	2	
	Ecology					48	2		
Entomology					2	3	1		

## EXHIBIT D-10: AREA SCHOOLS - DEGREES AND CERTIFICATES CONFERRED IN 2006-2007

Source: U.S. Department of Education

Institution Name	Description	Less than 1 Yr Certificate	1-2 Year Certificate	Associate Degree	Bachelor Degree	Master Degree	Doctorate	Profes- sional Degree	Post-bacca- laureate Certificate
IOWA STATE UNIVERSITY <i>continued</i>	Genetics, General				14	9	15		
	Microbiology, General				24	2	2		
	Physiology, General						1		
	Plant Pathology/Phytopathology					3	1		
	Toxicology					4	2		
	Zoology/Animal Biology				7		1		
	Accounting				122	36			
	Business Administration and Management, General					85			
	Business/Managerial Economics				1				
	Finance, General				150				
	Hospitality Administration/Management, General				57	3	10		
	Labor and Industrial Relations					6			
	Logistics and Material Management				43				
	Management Information Systems, General				74	5			
	Management Science, General				172				
	Marketing/Marketing Management, General				212				
	Operations Management and Supervision				35				
	Transportation/Transportation Management					1			
	Advertising				59				
	Communication Studies/Speech Communication and Rhetoric				70				
	Journalism				98	9			
	Computer and Information Sciences, General				46	14	10		
	Computer and Information Systems Security					12			
	Agricultural Teacher Education				15	5	3		
	Curriculum and Instruction					11	7		
	Early Childhood Education and Teaching				40				
	Education, General					9	8		
	Educational Leadership and Administration, General					26	17		
	Elementary Education and Teaching				122				
	Family and Consumer Sciences/Home Economic Teacher Education				19	7	10		
Health Teacher Education				1					
Higher Education/Higher Education Administration					50	1			
Mathematics Teacher Education					2				
Music Teacher Education				18					

## EXHIBIT D-10: AREA SCHOOLS - DEGREES AND CERTIFICATES CONFERRED IN 2006-2007

Source: U.S. Department of Education

Institution Name	Description	Less than 1 Yr Certificate	1-2 Year Certificate	Associate Degree	Bachelor Degree	Master Degree	Doctorate	Profes- sional Degree	Post-bacca- laureate Certificate
IOWA STATE UNIVERSITY <i>continued</i>	Science Teacher Education/General Science Teacher Education					6			
	Special Education and Teaching, General					6			
	Teaching English as a Second/Foreign Language/ESL Language Instructor					7			
	Technology Teacher Education/Industrial Arts Teacher Education				56	4	3		
	Aerospace, Aeronautical and Astronautical Engineering				78	12	3		
	Agricultural/Biological Engineering and Bioengineering				23	6	1		
	Chemical Engineering				76	6	7		
	Civil Engineering, General				92	25	12		
	Computer Engineering, General				72	15	7		
	Construction Engineering				73				
	Electrical, Electronics and Communications Engineering				88	22	8		
	Engineering Mechanics					2	1		
	Industrial Engineering				65	4	4		
	Materials Engineering				32	5	12		
	Mechanical Engineering				191	25	14		
	Systems Engineering					19			
	Creative Writing					1			
	English Language and Literature, General				70	16			
	Speech and Rhetorical Studies				7	7			
	Technical and Business Writing				11				
	Apparel and Textiles, General					5	3		
	Family and Community Services				91				
	Family and Consumer Sciences/Human Sciences, General					11			
	Family Resource Management Studies, General				9				
	Housing and Human Environments, General				1				
	Human Development and Family Studies, Other					8	6		
	French Language and Literature				4				
	German Language and Literature				2				
	Linguistics				6				
	Spanish Language and Literature				22				
	Dietetics/Dietitian (RD)				50				
	Medical Illustration/Medical Illustrator				8				
	Veterinary Anatomy (Cert, MS, PhD)							1	
Veterinary Biomedical and Clinical Sciences, Other (Cert, MS, PhD)						1			

## EXHIBIT D-10: AREA SCHOOLS - DEGREES AND CERTIFICATES CONFERRED IN 2006-2007

Source: U.S. Department of Education

Institution Name	Description	Less than 1 Yr Certificate	1-2 Year Certificate	Associate Degree	Bachelor Degree	Master Degree	Doctorate	Profes- sional Degree	Post-bacca- laureate Certificate
IOWA STATE UNIVERSITY <i>continued</i>	Veterinary Medicine (DVM)							105	
	Veterinary Microbiology and Immunobiology (Cert, MS, PhD)					2	2		
	Veterinary Preventive Med Epidemiology/Public Hlth (Cert, MS, PhD)					1			
	History and Philosophy of Science and Technology					1			
	History, General				40	8			
	History, Other						3		
	Liberal Arts and Sciences/Liberal Studies				125				
	Applied Mathematics					1	2		
	Mathematics, General				24	4	4		
	Statistics, General				7	15	4		
	Multi-/Interdisciplinary Studies, Other				22	30	4		
	Neuroscience							7	
	Nutrition Sciences					14	6	3	
	Environmental Science					13	6	1	
	Fishing and Fisheries Sciences and Management						2		
	Forest Sciences and Biology					16	1	2	
	Natural Resources and Conservation, Other							1	
	Natural Resources Conservation and Research, Other						1		
	Wildlife and Wildlands Science and Management						1		
	Kinesiology and Exercise Science					144	8	3	
	Philosophy					9			
	Religion/Religious Studies					7			
	Analytical Chemistry						2	10	
	Astrophysics						1		
	Chemistry, General					18	1	5	
	Geology/Earth Science, General					5	4		
	Inorganic Chemistry							2	
	Meteorology					17	2	1	
	Nuclear Physics							1	
	Organic Chemistry						5	2	
Physical and Theoretical Chemistry						1	3		
Physics, General					12		1		
Physics, Other						1	4		
Psychology, General					159	12	8		

## EXHIBIT D-10: AREA SCHOOLS - DEGREES AND CERTIFICATES CONFERRED IN 2006-2007

Source: U.S. Department of Education

Institution Name	Description	Less than 1 Yr Certificate	1-2 Year Certificate	Associate Degree	Bachelor Degree	Master Degree	Doctorate	Profes- sional Degree	Post-bacca- laureate Certificate
IOWA STATE UNIVERSITY <i>continued</i>	Public Administration				1	8			
	Anthropology				23	3			
	Economics, General				21	12	8		
	Political Science and Government, General				106	5			
	Sociology				60	5	2		
	Design and Visual Communications, General				111				
	Fashion/Apparel Design				116				
	Graphic Design				54	7			
	Interior Design				42	1			
	Music, General				10				
	Visual and Performing Arts, General				12	3			
IOWA WESLEYAN COLLEGE	Biology/Biological Sciences, General				6				
	Accounting				6				
	Business Administration and Management, General				35				
	Business/Commerce, General				4				
	Computer and Information Sciences, General				2				
	Early Childhood Education and Teaching				23				
	Music Teacher Education				2				
	Physical Education Teaching and Coaching				6				
	English Language and Literature, General				2				
	Nursing/Registered Nurse (RN, ASN, BSN, MSN)				23				
	History, General				1				
	Mathematics, General				1				
	Kinesiology and Exercise Science				5				
	Sports Fitness Administration/Management				6				
	Chemistry, General				1				
	Psychology, General				11				
	Human Services, General				2				
	Corrections and Criminal Justice, Other				6				
	Sociology				3				
Fine/Studio Arts, General				2					

## EXHIBIT D-10: AREA SCHOOLS - DEGREES AND CERTIFICATES CONFERRED IN 2006-2007

Source: U.S. Department of Education

Institution Name	Description	Less than 1 Yr Certificate	1-2 Year Certificate	Associate Degree	Bachelor Degree	Master Degree	Doctorate	Profes- sional Degree	Post-bacca- laureate Certificate
QUINCY UNIVERSITY	Biology/Biological Sciences, General				11				
	Accounting				10				
	Business Administration and Management, General				14	33			
	Finance, General				7				
	Management Science, General				15				
	Marketing/Marketing Management, General				16				
	Communication, Journalism, and Related Programs, Other				15				
	Computer Science				6				
	Education, General					40			
	Elementary Education and Teaching				17				
	Music Teacher Education				1				
	Physical Education Teaching and Coaching				4				
	Special Education and Teaching, General				2				
	English Language and Literature, General				4				
	Sign Language Interpretation and Translation				2				
	Nursing/Registered Nurse (RN, ASN, BSN, MSN)				20				
	History, General				4				
	Liberal Arts and Sciences/Liberal Studies			3	10				
	Sports and Fitness Administration/Management				10				
	Philosophy and Religious Studies, Other				1				
	Chemistry, General				5				
	Psychology, General				13				
	Public Administration and Social Service Professions, Other				1				
	Social Work				2				
	Criminal Justice/Safety Studies				11				
	Political Science and Government, General				6				
	Theological and Ministerial Studies, Other				1				
	Theology/Theological Studies					1			
	Airline/Commercial/Professional Pilot and Flight Crew				2				
	Commercial and Advertising Art				4				
Music, General				1					

## EXHIBIT D-10: AREA SCHOOLS - DEGREES AND CERTIFICATES CONFERRED IN 2006-2007

Source: U.S. Department of Education

Institution Name	Description	Less than 1 Yr Certificate	1-2 Year Certificate	Associate Degree	Bachelor Degree	Master Degree	Doctorate	Profes- sional Degree	Post-bacca- laureate Certificate
SAINT AMBROSE UNIVERSITY	Biology/Biological Sciences, General				23				
	Exercise Physiology				19				
	Accounting and Related Services, Other				1				
	Accounting				31	14			
	Business Administration and Management, General				6	152	6		
	Business Administration, Management, and Operations, Other					33			
	Business, Management, Marketing & Related Support Services, Other				6				
	Business/Commerce, General				11				
	Finance, General				10				
	International Business/Trade/Commerce				3				
	Management Science, General				56				
	Marketing/Marketing Management, General				39				
	Journalism				11				
	Mass Communication/Media Studies				1				
	Public Relations/Image Management				30				
	Radio and Television				5				
	Computer Science				2				
	Computer Systems Analysis/Analyst				6				
	Information Technology				4				
	Art Teacher Education				1				1
	Biology Teacher Education				3				
	Business Teacher Education								1
	College Student Counseling and Personnel Services						1		
	Early Childhood Education and Teaching					12			
	Educational Leadership and Administration, General						4		
	Elementary Education and Teaching					26			1
	English/Language Arts Teacher Education					5			
	French Language Teacher Education					1			
	History Teacher Education					9			
	Mathematics Teacher Education					5			1
Physical Education Teaching and Coaching					5				
Spanish Language Teacher Education								2	
Special Education and Teaching, General						14			
Teacher Education, Multiple Levels						17			

## EXHIBIT D-10: AREA SCHOOLS - DEGREES AND CERTIFICATES CONFERRED IN 2006-2007

Source: U.S. Department of Education

Institution Name	Description	Less than 1 Yr Certificate	1-2 Year Certificate	Associate Degree	Bachelor Degree	Master Degree	Doctorate	Profes- sional Degree	Post-bacca- laureate Certificate
SAINT	Industrial Engineering				6				
AMBROSE	English Language and Literature, General				12				
UNIVERSITY	French Language and Literature				1				
<i>continued</i>	German Language and Literature				1				
	Spanish Language and Literature				5				
	Health/Health Care Administration/Management					4			
	Nursing/Registered Nurse (RN, ASN, BSN, MSN)				58	20			
	Occupational Therapy/Therapist					22			
	Physical Therapy/Therapist						44		
	History, General				6				
	Multi-/Interdisciplinary Studies, Other				14				
	Neuroscience				3				
	Health and Physical Education, General				3				
	Health and Physical Education/Fitness, Other				7				
	Sports and Fitness Administration/Management				13				
	Philosophy				1				
	Forensic Psychology				2				
	Psychology, General				72				
	Social Work					36			
	Criminal Justice/Safety Studies				14	20			
	Criminalistics and Criminal Studies				1				
	Economics, General				5				
	Political Science and Government, General				6				
	Sociology				11				
	Theology/Theological Studies				2				
	Design and Visual Communications, General				9				
	Drama and Dramatics/Theatre Arts, General				3				
	Fine/Studio Arts, General				2				
	Music, General				1				

## EXHIBIT D-10: AREA SCHOOLS - DEGREES AND CERTIFICATES CONFERRED IN 2006-2007

Source: U.S. Department of Education

Institution Name	Description	Less than 1 Yr Certificate	1-2 Year Certificate	Associate Degree	Bachelor Degree	Master Degree	Doctorate	Profes- sional Degree	Post-bacca- laureate Certificate
IOWA WESLEYAN COLLEGE	Biology/Biological Sciences, General				6				
	Accounting				6				
	Business Administration and Management, General				35				
	Business/Commerce, General				4				
	Computer and Information Sciences, General				2				
	Early Childhood Education and Teaching				23				
	Music Teacher Education				2				
	Physical Education Teaching and Coaching				6				
	English Language and Literature, General				2				
	Nursing/Registered Nurse (RN, ASN, BSN, MSN)				23				
	History, General				1				
	Mathematics, General				1				
	Kinesiology and Exercise Science				5				
	Sports Fitness Administration/Management				6				
	Chemistry, General				1				
	Psychology, General				11				
	Human Services, General				2				
	Corrections and Criminal Justice, Other				6				
Sociology				3					
Fine/Studio Arts, General				2					
SOUTHEASTERN COMMUNITY COLLEGE	Agricultural Production Operations, General			1					
	Agricultural/Farm Supplies Retailing and Wholesaling			2					
	Applied Horticulture/Horticulture Operations, General			11					
	Accounting		3	9					
	Administrative Assistant and Secretarial Science, General		4	16					
	Business Administration and Management, General			30					
	Graphic Communications, General			9					
	Information Technology			9					
	Construction Trades, General			8					
	Electrical/Electronic/Communications Engr Technology/Technician		2	13					
	Manufacturing Technology/Technician			6					
	Emergency Medical Technology/Technician (EMT Paramedic)			4					
	Licensed Practical/Vocational Nurse Training			75					
	Medical/Clinical Assistant	11	21						

## EXHIBIT D-10: AREA SCHOOLS - DEGREES AND CERTIFICATES CONFERRED IN 2006-2007

Source: U.S. Department of Education

Institution Name	Description	Less than 1 Yr Certificate	1-2 Year Certificate	Associate Degree	Bachelor Degree	Master Degree	Doctorate	Profes- sional Degree	Post-bacca- laureate Certificate
SOUTHEASTERN COMMUNITY COLLEGE	Nursing/Registered Nurse (RN, ASN, BSN, MSN)			59					
	Respiratory Care Therapy/Therapist			15					
	Substance Abuse/Addiction Counseling			9					
	Liberal Arts and Sciences/Liberal Studies			235					
	Autobody/Collision and Repair Technology/Technician		2	1					
	Automobile/Automotive Mechanics Technology/Technician		8	3					
	Machine Tool Technology/Machinist			1					
	Welding Technology/Welder		15						
	Criminal Justice/Police Science			21					
UNIVERSITY OF IOWA	City/Urban, Community and Regional Planning					26			
	African-American/Black Studies				6				
	American Indian/Native American Studies								3
	American/United States Studies/Civilization				9	8	3		
	Asian Studies/Civilization				27	5			
	Ethnic, Cultural Minority, and Gender Studies, Other								4
	Latin American Studies								1
	Women's Studies				7		3		
	Biochemistry				28	1	6		
	Biology/Biological Sciences, General				110	7	10		
	Biostatistics					15	5		
	Cell Biology and Anatomy							1	
	Epidemiology					4	3		
	Genetics, General							9	
	Human/Medical Genetics								1
	Immunology							2	
	Microbiology, General					23	1	7	
	Molecular Biology							7	
	Neurobiology and Neurophysiology							6	
	Pharmacology						4	2	
	Physiology, General							1	
	Radiation Biology/Radiobiology						1	7	
	Accounting					126	28		
Actuarial Science					8				
Business Administration and Management, General						289	11		

## EXHIBIT D-10: AREA SCHOOLS - DEGREES AND CERTIFICATES CONFERRED IN 2006-2007

Source: U.S. Department of Education

Institution Name	Description	Less than 1 Yr Certificate	1-2 Year Certificate	Associate Degree	Bachelor Degree	Master Degree	Doctorate	Profes- sional Degree	Post-bacca- laureate Certificate	
UNIVERSITY OF IOWA <i>continued</i>	Entrepreneurship/Entrepreneurial Studies								225	
	Finance, General				278					
	Insurance								19	
	International Business/Trade/Commerce								45	
	Labor and Industrial Relations				112					
	Management Sciences and Quantitative Methods, Other				35					
	Marketing, Other				204					
	Communication Studies/Speech Communication and Rhetoric				351	2	9			
	Journalism				135	10	5			
	Computer and Information Sciences, General				57	24	6			
	Information Science/Studies				1					
	Counselor Education/School Counseling and Guidance Services					35	3			
	Education, General					45	17			
	Educational Assessment, Testing, and Measurement					10	18			
	Elementary Education and Teaching					138				
	Science Teacher Education/General Science Teacher Education					9	8	1		
	Biomedical/Medical Engineering					53	17	7		
	Chemical Engineering					28	5	9		
	Civil Engineering, General					30	13	8		
	Computer Engineering, General						17	3		
	Electrical, Electronics and Communications Engineering					39				
	Engineering, General									14
	Industrial Engineering					25	6	3		
	Mechanical Engineering					68	11	5		
	English Language and Literature, General					223	75	14		
	English Language and Literature/Letters, Other									12
	American Sign Language (ASL)									10
	Classics/Classical Languages, Lit & Linguistics, General					2	2			2
	Comparative Literature					2	1	1		
	French Language and Literature					7		2		
	German Language and Literature					9	2			
	Latin Language and Literature						1			
	Linguistic/Comparative/Related Language Studies & Services, Other							1		
Linguistics					10	9	2			

## EXHIBIT D-10: AREA SCHOOLS - DEGREES AND CERTIFICATES CONFERRED IN 2006-2007

Source: U.S. Department of Education

Institution Name	Description	Less than 1 Yr Certificate	1-2 Year Certificate	Associate Degree	Bachelor Degree	Master Degree	Doctorate	Profes- sional Degree	Post-bacca- laureate Certificate
UNIVERSITY OF IOWA <i>continued</i>	Portuguese Language and Literature				1				
	Spanish Language and Literature				57	5	1		
	Advanced/Graduate Dentistry and Oral Sciences, Other					4	2		
	Athletic Training/Trainer				12				
	Audiology/Audiologist and Speech-Language Pathology/Pathologist				34	28	13		
	Clinical Laboratory Science/Medical Technology/Technologist				4				
	Clinical Nurse Specialist								3
	Dental Clinical Sciences, General (MS, PhD)					5			
	Dental Public Health and Education (Cert, MS/MPH, PhD/DPH)					2			
	Dentistry (DDS, DMD)							71	
	Environmental Health					6	3		3
	Health Professions and Related Clinical Sciences, Other					4			2
	Health Services Administration					21	6		
	International Public Health/International Health								2
	Medical Scientist (MS, PhD)						3	2	
	Medicine (MD)								136
	Nuclear Medical Technology/Technologist					1			
	Nursing Administration (MSN, MS, PhD)								1
	Nursing Science (MS, PhD)						46	7	
	Nursing/Registered Nurse (RN, ASN, BSN, MSN)					270	57		
	Oral Biology and Oral Pathology (MS, PhD)						1		
	Oral/Maxillofacial Surgery (Cert, MS, PhD)						3		
	Orthodontics/Orthodontology (Cert, MS, PhD)						4		
	Pharmacy (PharmD [USA], PharmD or BS/Bpharm [Canada])								100
	Pharmacy, Pharmaceutical Sciences, and Administration, General						3	10	
	Physical Therapy/Therapist							36	
	Physician Assistant						46		46
	Public Health, General (MPH, DPH)						41		
	Radiologic Technology/Science - Radiographer					32			
	History, General					128	7	6	
Comparative Law (LLM, MCL, JSD/SJD)						5			
Law (LLB, JD)								206	
Legal Studies, General								9	
Liberal Arts and Sciences/Liberal Studies					173				

## EXHIBIT D-10: AREA SCHOOLS - DEGREES AND CERTIFICATES CONFERRED IN 2006-2007

Source: U.S. Department of Education

Institution Name	Description	Less than 1 Yr Certificate	1-2 Year Certificate	Associate Degree	Bachelor Degree	Master Degree	Doctorate	Profes- sional Degree	Post-bacca- laureate Certificate
UNIVERSITY OF IOWA <i>continued</i>	Library Science/Librarianship					32			
	Applied Mathematics						5		
	Mathematics, General				21	17	12		
	Statistics, General				5	31	5		
	Ancient Studies/Civilization				7				
	Gerontology								5
	International/Global Studies				77				
	Medieval and Renaissance Studies								3
	Multi-/Interdisciplinary Studies, Other				15	9	2		7
	Museology/Museum Studies								26
	Environmental Science				15				
	Health and Physical Education/Fitness, Other				144	11	1		
	Kinesiology and Exercise Science				45	3	2		
	Parks, Recreation, and Leisure Studies				34	16			
	Philosophy				24		5		
	Religion/Religious Studies				28	3	12		
	Astronomy				4	1			
	Chemistry, General				21	7	18		
	Geology/Earth Science, General				19	6	3		
	Physics, General				7	15	7		
	Psychology, General				381	6	11		
	Social Work				33	89	1		
	Anthropology				44	2	3		
	Economics, General				130	7	7		
	Geography				26	3	5		
	Political Science and Government, General				176		6		
	Sociology				53	7	4		
	Art History, Criticism, and Conservation				18	4			
	Art/Art Studies, General				131	65			
	Cinematography and Film/Video Production					7			
Dance, General				17	5				
Drama and Dramatics/Theatre Arts, General				31	12				
Film/Cinema Studies				59	3	2			
Music, General				47	27	19			

## EXHIBIT D-10: AREA SCHOOLS - DEGREES AND CERTIFICATES CONFERRED IN 2006-2007

Source: U.S. Department of Education

Institution Name	Description	Less than 1 Yr Certificate	1-2 Year Certificate	Associate Degree	Bachelor Degree	Master Degree	Doctorate	Profes- sional Degree	Post-bacca- laureate Certificate
	Visual and Performing Arts, Other				4				
WESTERN ILLINOIS UNIVERSITY	Agriculture, General				92				
	African-American/Black Studies				7				
	Women's Studies				11				
	Biology/Biological Sciences, General				98	16			5
	Accounting				51	7			
	Business Administration and Management, General				81	47			
	Business/Managerial Economics				7				
	Construction Management				49				
	Finance, General				60				
	Human Resources Management/Personnel Administration, General				10				
	Logistics and Material Management				28				
	Management Information Systems, General				12				
	Marketing/Marketing Management, General				50				
	Communication Studies/Speech Communication and Rhetoric				137				
	Journalism				36				
	Radio and Television				41	5			
	Graphic and Printing Equipment Operator, General Production				34				
	Computer and Information Sciences, General				17	37			
	Computer Systems Networking and Telecommunications				1				
	Bilingual and Multilingual Education				12				
	College Student Counseling and Personnel Services					21			
	Counselor Education/School Counseling and Guidance Services					27			
	Educational Leadership and Administration, General					56			
	Educational/Instructional Media Design				17	36			
	Elementary Education and Teaching				165	30			
	Health Teacher Education				6	15			
	Reading Teacher Education					47			
	Secondary Education and Teaching					5			
	Social and Philosophical Foundations of Education					12			
	Special Education and Teaching, General				32	5			
Superintendency and Educational System Administration					27				
Manufacturing Technology/Technician				23	8				
English Language and Literature, General				48	23				

## EXHIBIT D-10: AREA SCHOOLS - DEGREES AND CERTIFICATES CONFERRED IN 2006-2007

Source: U.S. Department of Education

Institution Name	Description	Less than 1 Yr Certificate	1-2 Year Certificate	Associate Degree	Bachelor Degree	Master Degree	Doctorate	Profes- sional Degree	Post-bacca- laureate Certificate
WESTERN ILLINOIS UNIVERSITY <i>continued</i>	Family and Consumer Sciences/Human Sciences, General				107				
	French Language and Literature				4				
	Spanish Language and Literature				17				
	Clinical Laboratory Science/Medical Technology/Technologist				1				
	Communication Disorders, General				16	31			
	Health/Health Care Administration/Management				9				
	History, General				52	9			
	Liberal Arts and Sciences, General Studies and Humanities, Other				31				
	Liberal Arts and Sciences/Liberal Studies				220				
	Mathematics, General				18	6			
	Kinesiology and Exercise Science				82	6			
	Parks, Recreation, and Leisure Facilities Management				79	15			
	Sports and Fitness Administration/Management					20			
	Philosophy				10				
	Chemistry, General				4	16			
	Geology/Earth Science, General				6				
	Meteorology				6				
	Physics, General				7	3			
	Psychology, General				102	14			
	School Psychology					11			
	Social Work				56				
	Criminal Justice/Law Enforcement Administration				379	38			7
	Economics, General				10	12			
	Geography				6	3			
	Political Science and Government, General				39	9			
	Sociology				57	10			
	Art/Art Studies, General				18				
	Drama and Dramatics/Theatre Arts, General				10	7			
	Fine/Studio Arts, General				6				
	Music Performance, General				21				
Music, General				16	9				
Visual and Performing Arts, Other				4					

## **EXHIBIT D-11: AIR TRAVEL INFORMATION**

Source: OAG, Inc.

Destination City	Eastern Iowa Airport	
	Daily Direct Flights	Flight Time
Atlanta, GA	1	2 hrs, 8 mins
Chicago, IL	13	1 hr, 10 mins
Cincinnati, OH	3	1 hr, 30 mins
Dallas/Ft. Worth, TX	6	2 hrs, 10 mins
Denver, CO	4	2 hrs, 10 mins
Detroit, MI	3	1 hr, 45 mins
Minneapolis, MN	5	1 hr, 15 mins
St. Louis, MO	2	1 hour

## **EXHIBIT D-12: HIGHWAY TRAVEL INFORMATION**

Source: Mapquest

Destination City	Burlington, IA	
	Highway Miles	Driving Time
Cedar Rapids, IA	102	1 hr, 50 mins
Chicago, IL	242	3 hrs, 43 mins
Cincinnati, OH	418	6 hrs, 22 mins
Davenport, IA	78	1 hr, 34 mins
Des Moines, IA	188	3 hrs, 11 mins
Detroit, MI	494	7 hrs, 23 mins
Fort Wayne, IN	376	6 hrs, 23 mins
Indianapolis, IN	306	4 hrs, 39 mins
Kansas City, MO	294	5 hrs, 17 mins
Louisville, KY	420	6 hrs, 30 mins
Madison, WI	262	4 hrs, 3 mins
Milwaukee, WI	283	4 hrs, 20 mins
Minneapolis, MN	376	5 hrs, 58 mins
Omaha, NE	322	5 hrs, 5 mins
Sioux Falls, SD	469	7 hrs, 9 mins
Springfield, MO	408	7 hrs, 0 mins
St. Louis, MO	265	4 hrs, 6 mins
Toledo, OH	458	6 hrs, 47 mins
Topeka, KS	356	6 hrs, 9 mins

## EXHIBIT D-13: QUALITY OF LIFE MEASURES

Source: Claritas, 2005 City and County Extra Data Book, National Association of Home Builders

	Burlington 30-Min CZ	Ft. Madison- Siemens 30-Min CZ	Grandview 30-Min CZ	Mt. Pleasant 30-Min CZ	Des Moines County	Henry County	Lee County	Louisa County
<b>Commuting (2008)</b>								
<i>(Source: Claritas)</i>								
% of Workforce With Under 15-minute commute or work at home	54.1%	53.6%	50.9%	51.6%	57.7%	57.0%	54.8%	35.4%
% of Workforce with 15 to 29-minute commute	32.2%	29.5%	29.3%	32.5%	30.0%	27.5%	28.7%	30.1%
% of Workforce with 30 to 59-minute commute	10.7%	14.2%	16.8%	12.4%	9.5%	11.6%	14.0%	30.3%
% of Workforce with 60-minute or more commute	3.0%	2.7%	3.1%	3.5%	2.8%	3.8%	2.5%	4.2%

### Housing

*(Source: Claritas)*

Median Home Value 2008	\$86,500	\$77,094	\$96,610	\$99,709	\$87,388	\$97,345	\$77,485	\$84,637
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### Crime (2005)

*(Source: FBI Crime Statistics)*

Property Crimes per 100,000 People	N/A	N/A	N/A	N/A	3,666	1,559	3,094	1,092
Violent Crimes per 100,000 People	N/A	N/A	N/A	N/A	388	231	420	82

## EXHIBIT D-13: QUALITY OF LIFE MEASURES

Source: Claritas, 2005 City and County Extra Data Book, National Association of Home Builders

	4-County Region	Iowa	United States
<b>Commuting (2008)</b>			
<i>(Source: Claritas)</i>			
% of Workforce With Under 15-minute commute or work at home	54.2%	48.6%	31.1%
% of Workforce with 15 to 29-minute commute	29.1%	33.8%	34.9%
% of Workforce with 30 to 59-minute commute	13.6%	14.3%	26.1%
% of Workforce with 60-minute or more commute	3.1%	3.3%	7.8%

### Housing

*(Source: Claritas)*

Median Home Value 2008	\$85,697	\$110,251	\$178,626
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### Crime (2005)

*(Source: FBI Crime Statistics)*

Property Crimes per 100,000 People	2,811	2,834	3,430
Violent Crimes per 100,000 People	337	291	469

## **EXHIBIT D-14: CURRENT STATE OF IOWA WORKERS' COMPENSATION AND LABOR LEGISLATION**

Source: WDG Database

### **Unemployment Insurance**

**Iowa**

Unemployment insurance rate (avg. existing employers)	0.0%-8.0%
Unemployment insurance rate (for new employers)	1.00%
Unemployment insurance taxable base (2008)	\$22,800
Unemployment insurance maximum weekly benefit amount	\$410

### **Workers' Compensation**

Maximum weekly benefit (1/2004)	\$1,126
Blended Rate per \$100 payroll-- all mfg.	\$2.95
Rate for Clericals Code 8810	\$0.26
Waiting period (days)	3
Automatic cost of living increase for total disability?	No
Employee allowed to choose any physician?	No
Physician list provided by	Employr
Mental stress generally allowed as a compensable injury as a result of cumulative trauma?	Yes
Carpal tunnel generally allowed as a compensable injury as a result of cumulative trauma?	Yes
Back generally allowed as a compensable injury as a result of cumulative trauma?	Yes
Neck generally allowed as a compensable injury as a result of cumulative trauma?	Yes
Cardiovascular generally allowed as a compensable injury as a result of cumulative trauma?	Yes
Second medical opinion allowed from physician chosen by employee, but paid for by employer.	Yes
Coverage for Permanent Partial	Yes

## **EXHIBIT D-14: CURRENT STATE OF IOWA WORKERS' COMPENSATION AND LABOR LEGISLATION**

Source: WDG Database

### **Labor Legislation**

Employment at will?	Yes
If yes, significant restrictions (from employers standpoint)	No
Restrictions on employee drug testing	No
Telephone monitoring restrictions for regulation of productivity (or customer service)	Yes One Party Consent
Plant Closing Law stricter than Federal?	No
ADA legislation stricter than Federal?	No
Ban on hiring replacement workers during a strike?	No
Striking workers entitled to unemployment insurance?	No
Relatively difficult for an employer to contest and win a workers' comp. claim?	No
Relatively difficult for an employer to contest and win an unemployment ins. claim?	No
Right to Work law in effect?	Yes
EEO hiring standards more restrictive than Federal?	No
Sexual harassment laws more restrictive than Federal?	No
Mandated parental leave legislation more generous than Federal?	No
Onerous provisions for wrongful discharge	No

## **EXHIBIT D-15: IOWA TAX POLICIES**

Source: WDG Database

<b>Subject To Property Tax</b>	<b>Iowa</b>
Production Machinery & Equipment	No. Computers and industrial machinery and equipment acquired prior to 1-2-94, are assessed at 30% of the property's net acquisition cost through the 1998 assessment year, 22% in the 1999 assessment year, 14% in the 2000 assessment year, and 6% in the 20
Non-Production Machinery & Equipment	No
Pollution Control Equipment	No
Computer Hardware	No. Computers and industrial machinery and equipment acquired prior to 1-2-94, are assessed at 30% of the property's net acquisition cost through the 1998 assessment year, 22% in the 1999 assessment year, 14% in the 2000 assessment year, and 6% in the 20
Computer Software, Customized	No
Computer Software, Standard	No
Telecommunications Equipment	No
Office FF&E	No
Office Supplies	No
Inventory: Raw Materials	No
Inventory: Work in Progress	No
Inventory: Finished Goods	No
Freeport Exemption--Type	(4)
Direct Mail Lists	No

(4) Exempt if moving In, Out or Through

### **Intangible Property Tax**

Yes or No	No
Capital Stock	-
Accounts Receivable	-
Other	-

### **Sales/Use Tax**

Maximum State Rate	5.0%
Maximum Local Add-on	

## **EXHIBIT D-15: IOWA TAX POLICIES**

Source: WDG Database

### **Subject To Sales/Use Tax**

Production Machinery & Equip.	No
Non-Prod Machinery & Equip.	Yes
Pollution Control Equip.	Yes
Office FF&E	Yes
Telecommunications Equipment	Yes
Computer Hardware	Yes. Computers used to process data for insurance companies, financial institutions, or certain commercial enterprises are exempt. However, computers utilized in other businesses (eg., manufacturing plant) are subject to sales/use tax.
Computer Software - Customized	No
Computer Software - Standard	Yes
Raw Materials	No
Office Supplies	Yes
Electric Power	Yes
Natural Gas	Yes
Water	Yes
Sewer	Yes
Hazardous Waste Disposal	No
Non-Hazardous Waste Disposal	Yes
Telephone - Local	Yes
Telephone - Intra-State	Yes
Telephone - Inter-State	No
Telephone - 1-800 - Intra-State	Yes
Telephone - 1-800 - Inter-State	No
Telephone - WATS- Intra-State	Yes
Telephone - WATS- Inter-State	No
Direct Mail Lists	Yes
Professional Services	Yes
Building construction materials, Office	Yes
Building construction materials, Industrial	Yes

## **EXHIBIT D-15: IOWA TAX POLICIES**

Source: WDG Database

### **State Taxation Of The Internet**

Access to Internet	No
Sales of goods over Internet	Yes
Downloaded information/software	Yes
Canned software	Yes
Custom software	No

### **Corporate Income Tax ([www.taxadmin.org](http://www.taxadmin.org); 01/01/04)**

Maximum State Tax Rate	12.0%
Taxable Base	Net income
Waters-Edge or Unitary	Neither
Federal Taxes Deduction	50%
States With No Local Add-on	None

### **Franchise Tax**

Existing Policy	No
Tax Rate	-
Basis	-

### **Other Corporate Taxes**

Stamp Documentation	None
State Rate	-
Maximum Local Rate	-
Mortgage Recording	None
State Rate	-
Maximum Local Rate	-
Realty Transfer	Yes
State Rate	80 cents per \$500 or fraction in excess of \$500
Maximum Local Rate	None

### **Personal Income Tax ([www.taxadmin.org](http://www.taxadmin.org) 01-04)**

Maximum State Tax Rate	8.98%
Taxable Base	Net income
States With No Local Add-on	Local school districts are authorized to impose an income tax surtax. The rate cannot exceed 20% of the state individual income tax.

## **EXHIBIT D-16: STATE OF IOWA BUSINESS INCENTIVE POLICIES**

Source: State Departments of Economic Development

<b>Property Tax Abatement</b>	<b>Iowa</b>
Is this incentive available?	Yes
Machinery & equipment	No (Exempt)
Raw materials	No (Exempt)
Land (total or improved value)	No (Exempt)
Building (total or improved value)	Yes (Improved)
Abatement available to industrial, office, & distribution employers?	Mfg & Distribution (Commercial projects eligible if located in Urban Revitalization District)
Abatement applicable to City tax?	Yes
Abatement applicable to County tax?	Yes
Abatement applicable to School tax?	Yes
Length of abatement (yrs.)	5
Sliding scale formula (yes or no)	Yes
Abatement in yr. one (%)	75%
Abatement in final yr. (%)	15%
Can a co. that leases space or equipment take advantage of the abatement?	Yes
Geographic restrictions to qualify for credit	None
Other restrictions	None

<b>Corporate Income Tax Credits For New Job Creation</b>	
Is this incentive available?	Yes
Min. jobs that must be created	10% over base
Credit per job	\$1,038
# of years credit applies	1
Max. total credit allowed	Total tax liability
Carry forward (# of years)	10
Credit available to industrial, office, & distribution employers?	Yes
Geographic restrictions to qualify for credit	None
Other restrictions	None

## **EXHIBIT D-16: STATE OF IOWA BUSINESS INCENTIVE POLICIES**

Source: State Departments of Economic Development

### **Corporate Income Tax Credits For New Capital Investment**

Is this incentive available?	Yes
Program name	New Jobs & Income Program
Min. investment to qualify for credit	\$10 million
Credit formula	Up to 10% of investment
# of years credit applies	1
Max. total credit allowed	Total tax liability
Carry forward (# years)	7
Credit available to industrial, office, & distribution employers?	Yes
Geographic restrictions to qualify for credit	None
Other restrictions	Create at least 50 jobs, pay median wage of 130% of county average, provide 80% health care coverage and meet 3 additional broad range criteria. Companies qualifying for NJIP are also eligible for a 3% withholding tax credit which is applied to their Iowa New Jobs Training funding.

### **Sales/Use Tax Credit Program**

Is this incentive available?	No
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### **R & D Tax Credit Program**

Is this incentive available?	Yes
Credit applies against which tax	Income tax
Number of years credit can be earned	1
Eligible expenses	R&D expense increase
Amount of credit	6.5% of R&D expenditure increase (Additional 6.5% available as part of New Jobs & Income)
Max. total credit allowed per year	Total tax liability
Max. total credit allowed per project	None
Carry forward (# of years)	Unused credit may be refunded or carried forward to following years tax liability
Restrictions on type of industry that can be awarded the R&D credit	None
Geographic restrictions to qualify for credit	None

## **EXHIBIT D-16: STATE OF IOWA BUSINESS INCENTIVE POLICIES**

Source: State Departments of Economic Development

### **Industrial Revenue Bond Financing**

Is this incentive available?	Yes
Program name	Industrial Development Bonds
Financing available to industrial, office, and distribution employers?	Mfg
Maximum amount financed per project	\$10 million
Uses for which bonds can be applied (e.g., fixed assets, working capital)	Fixed assets
Typical percentage points below prime	2-3%

### **Loan Guarantee Program**

Is this incentive available?	No
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### **Low Interest Loan Program (Other than small bus. or bridge financing)**

Is this incentive available?	No
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### **Grant Programs**

Is this incentive available?	No
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### **Pre-Employment Training**

Is this incentive available?	Yes
Program name	Iowa New Jobs Training Program
Is program 100% state funded	Yes
Will the state recruit and pre-screen candidates?	Yes
Must trainees be classified as economically disadvantaged or disadvantaged?	No
Must all trainees who successfully complete the program be offered a job?	Trainees are hired prior to training
Wages mandatory for trainees	Yes
% Typically paid by company	0%
Typical value of program per employee	\$1,100-\$1,200

### **Enterprise Zone Legislation**

Is this incentive available?	Yes
Program name	Iowa Enterprise Zone Program

## **EXHIBIT D-16: STATE OF IOWA BUSINESS INCENTIVE POLICIES**

Source: State Departments of Economic Development

### **Employment Tax Credit In An Enterprise Zone**

Is this incentive available?	No
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### **Sales/Use Tax Credit In An Enterprise Zone**

Is this incentive available?	Yes (Refund)
Applicable to machinery and equipment purchases?	Exempt
Applicable to construction materials?	Yes
Applicable to construction labor?	Exempt
Applicable to any other purchases subject to the tax?	No
Includes state and local sales/use tax?	State only
Maximum credit allowed per year	None
Maximum credit allowed per project	None
Number of years credit can be earned	Year of expenditure
Carry forward provisions (# of years)	NA
Key eligibility criteria	Must create 10 new jobs and invest \$500,000

### **Investment Tax Credit In An Enterprise Zone**

Is this incentive available?	Yes
Minimum capital investment	\$500,000
Credit applies to which tax	Corporate income tax
Formula for determining credit	10% of capital investment
Number of years credit applies	1
Maximum credit allowed per year	Total tax liability
Maximum credit allowed per project	None
Carry forward (# of years)	7
Other restrictions	None

## **EXHIBIT D-16: STATE OF IOWA BUSINESS INCENTIVE POLICIES**

Source: State Departments of Economic Development

### **Real Property Tax Abatement In An Enterprise Zone**

Is this incentive available?	Yes
Applies to total real property value?	No
Applies to improved real property value?	Yes
Abatement includes City taxes?	Yes
Abatement includes County taxes?	Yes
Abatement includes School taxes?	Yes
Number of years abatement applies	Up to 10 years
% abatement by year	Negotiable
Can abatement apply to a tenant that leases space	If tenant uses synthetic lease
Restrictions	None

### **Personal Property Tax Abatement In An Enterprise Zone**

Is this incentive available?	Exempt
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### **Electric Power Rate Reduction In An Enterprise Zone**

Is this incentive available?	No
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### **Waiving of the Following in an Enterprise Zone:**

State/Local Fees	No
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**EXHIBIT D-17: UNION ELECTIONS (1990-2008)**

Source: National Labor Relations Board

Employer	County	SIC Code	Unit	Union Name	Type of Election	Number Eligible Votes	Votes For Union	Votes Against Union	Outcome of Election	Date
Bagcraft Papercon II, LLC	Lee			United Steel , Paper and Forestry, Rubber, Manufacturing, Energy, Allied Industrial & Service Workers International Union	Certification	58	10	48	Lost	Oct-07
Burlington Medical Center	Des Moines		Prof	Communications Workers of America, AFL-CIO	Certification	300	64	65	Lost	Oct-99
Bartlett-Collins, Inc.	Des Moines		Truck Drivers	Teamsters	Certification	7	2	5	Lost	Nov-97
Mark Motors, Inc.	Des Moines		Truck Drivers	Teamsters	Certification	4	2	2	Lost	Jul-96
Necedah Screw Machine Products, Inc.	Des Moines		Truck Drivers	Teamsters	Certification	25	10	15	Lost	Mar-95
Flint Cliffs Manufacturing Corp.	Des Moines		Industrial	Local Independent Union	Certification	30	0	22	Lost	Jan-94
Single Source Transportation Corp.	Des Moines		Truck Drivers	Local Independent Union	Certification	10	0	8	Lost	Jun-93
Fort Madison Health Center, Inc.	Lee		Truck Drivers	Local Independent Union	Certification	58	0	32	Lost	Nov-92
Apac Telemarketing Corp.	Des Moines		Truck Drivers	Local Independent Union	Certification	61	0	27	Lost	Jun-92
Ibp, Inc.	Louisa		Truck Drivers	Teamsters	Certification	1336	360	683	Lost	May-91
Simpson Paper Company	Des Moines		Truck Drivers	Teamsters	Certification	15	3	12	Lost	Apr-91
H.T. Lensgraf Co., Inc.	Henry		Not Classified	Teamsters	Certification	16	7	8	Lost	Jul-90
Rosebush Gardens Health Care Center LLC of Burlington	Des Moines			Communication Workers of America, Local 7181	Certification	36	34	2	Won	Jun-06
Aramark Uniform Services, Inc.	Des Moines		Other	International Brotherhood of Teamsters, AFL-CIO	Certification	9	7	0	Won	Feb-03
Keokuk Nursing Center, Inc. d/b/a Keokuk Convalescence Center	Lee		Prof	Communications Workers of America, AFL-CIO	Certification	14	11	0	Won	Aug-02
Worthington Custom Plastics	Lee		Truck Drivers	Teamsters	Certification	6	5	0	Won	Jan-98
Raytheon Systems, Inc.	Des Moines		Truck Drivers	Teamsters	Certification	41	21	18	Won	Jul-96
Ncs Healthcare, Inc.	Lee		Office/Clerical	Teamsters	Certification	65	34	5	Won	Mar-95
Metz Baking Company	Des Moines		Truck Drivers	Teamsters	Certification	1	1	0	Won	Apr-93
Eagle Summit	Lee		Office/Clerical	International Brotherhood of Painters and Allied Trades	Certification	43	33	2	Won	Aug-91
Heartland Packaging Corporation	Des Moines		Truck Drivers	Teamsters	Certification	10	6	3	Won	Mar-91
Lee County Mental Health Center	Lee		Office/Clerical	United Food and Commercial Workers International	Certification	42	35	3	Won	Jun-90
Waste Management of Iowa	Lee		Truck	International Brotherhood of Teamsters, AFL-CIO	Decertification	3	0	3	Lost	Jul-03
Borg Indak, Inc.	Lee		Office/Clerical	International Brotherhood of Painters and Allied Trades	Decertification	59	3	29	Lost	Nov-97
Schmidt Construction Co., Inc.	Henry		Not Classified	Local Independent Union	Decertification	17	0	8	Lost	Mar-92
Alcohol And Drug Dependency Services	Des Moines		Prof/Tech	Local Independent Union	Decertification	15	4	9	Won	May-91
Fruehauf Division of Wabash National Corporation	Lee		Indus	International Union, United Automobile, Aerospace and Agricultural Implement Workers	Representation	384	113	259	Lost	Apr-00

## EXHIBIT D-18: MAJOR EMPLOYERS

Source: InfoUSA

Company	County	Product Description	SIC	Employees
Great River Medical Center	Des Moines	Health Services		
American Ordnance	Des Moines	Manufacturing		
General Electric Company	Des Moines	Manufacturing		
Vista Bakery	Des Moines	Manufacturing		
Federal-Mogul Ignition Company	Des Moines	Manufacturing		
Case New Holland America	Des Moines	Manufacturing		
Hy-Vee Food Stores	Des Moines	Retail Trade		
Wal-Mart Stores	Des Moines	Retail Trade		
Winegard Company	Des Moines	Manufacturing		
Temp Associates - Burlington	Des Moines	Business Services		
Wal-Mart Stores	Henry	Warehousing/Retail		
Heatilator Inc.	Henry	Manufacturing		
Cole Info Systems/Metro Marketing	Henry	Business Services		
Mount Pleasant Foods	Henry	Manufacturing		
Goodyear Tire & Rubber Company	Henry	Manufacturing		
Alaniz LLC	Henry	Manufacturing		
Ceco/MBG Manufacturing	Henry	Manufacturing		
Iowa Wesleyan College	Henry	Education		
Hy-Vee Food Stores	Henry	Retail Trade		
Mackay Envelope Company	Henry	Manufacturing		
Pinnacle Foods Group Inc.	Lee	Manufacturing		
Keokuk Area Hospital	Lee	Health Services		
Matrix Metals	Lee	Manufacturing		
Fort Madison Community Hospital	Lee	Health Services		
Metzeler Auto Profile Systems of Iowa	Lee	Manufacturing		
Hy-Vee Food Stores	Lee	Retail Trade		
Wal-Mart Stores	Lee	Retail Trade		
Detroit Tool Metal Products	Lee	Manufacturing		
Catfish Bend Casino	Lee	Arts & Entertainment		
Tyson Fresh Meats	Louisa	Manufacturing		
S&J Tube	Louisa	Manufacturing		
Tri-Oak Foods	Louisa	Wholesale Foods		
Grimm Brothers Plastics Corporation	Louisa	Manufacturing		
Kaiser Contract Cleaning Specialists	Louisa	Business Services		
L&B Staffing	Louisa	Health Services		
Colonial Manor of Columbus Junction	Louisa	Health Services		
Morning Sun Care Center	Louisa	Health Services		
Tri-State Envelope Corporation	Louisa	Manufacturing		
WJ Fisher Foods	Louisa	Retail Trade		